MERCURY

The Oxford Executive Leadership Training Seminar

30 Aug - 03 Sep 2026
Dubai (UAE)

Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

The Oxford Executive Leadership Training Seminar

Ref.: 1124_334109 **Date:** 30 Aug - 03 Sep 2026 **Location:** Dubai (UAE) **Fees:** 4600 **Euro**

Introduction

The Oxford Executive Leadership Training Seminar is a comprehensive program that equips current and aspiring leaders with vital knowledge and skills for effective leadership.

This Oxford leadership course is crafted to help participants understand the fundamental concept that the most critical function of a leader is to assist their team in navigating the various stages of team development.

The Oxford leadership training seminar encompasses extensive competencies required for unique and effective leadership, structured as a 5-day Leadership master class. Participants will engage in an immersive learning experience that reflects the prestigious standards of the Oxford executive leadership programme.

Targeted Groups

- Managers from all levels of an organization.
- Supervisors and team leaders.
- Employees seeking to enhance their skills and knowledge to advance their professional careers.

Course Objectives

By the end of this Oxford leadership training seminar, participants will be able to:

- Comprehend the broad range of skills indispensable for a leader.
- Continue to refine their competencies.
- Build confidence in their leadership abilities.
- Grasp the influence of change on their teams.
- Advance their communication skills.
- Formulate strategies for the continuous improvement of team members via coaching and mentoring.
- Cultivate a culture of ongoing and sustainable growth.
- Assess personal leadership styles and their impact on team dynamics.
- Implement positive behavioural changes in leadership perspectives.
- Boost productivity and enhance team performance.
- Transfer leadership qualities to novel tasks and teams.

Targeted Competencies

- Leadership skills.
- Communication skills.
- Time management.
- Problem-solving.
- Decision-making.

Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

MERCURY

Course Content

Unit 1: Achieving Excellence in Leadership Issues

- Exploring the foundations of self-transformation.
- Defining the key roles and responsibilities of an effective leader.
- Embracing transformational leadership.
- Identifying and nurturing essential leadership skills.
- Analyzing Leadership styles and their effects on teams.
- The principles of situational leadership.
- The "Johari Window" team building and self-awareness.
- Differentiating between leadership and management.

Unit 2: Excellence in Communication

- Conducting a SWOT analysis.
- Understanding the fundamentals of outstanding communication.
- Exploring communication channels.
- Practicing active listening.
- Examining the communication cycle and filters.
- Identifying and overcoming personal communication challenges and problems.
- Enhancing questioning skills.
- Utilizing coaching to assist others.
- Establishing positive leadership beliefs.

Unit 3: Time Management, Problem Solving, and Decision Making

- Optimizing time management.
- Establishing and upholding priorities.
- Distinguishing between urgent and important tasks.
- Identifying key time-wasters.
- Applying the Pareto principle effectively.
- A structured approach to problem-solving.
- Understanding decision-making influences.
- Selecting and assessing options.
- Fostering creativity in problem-solving.

Unit 4: Understanding and Influencing Behaviour

- Comprehending the reasons behind behaviours.
- Engaging in personality profiling.
- Discovering different Motivation types.
- Examining various forms of behaviour.
- Influencing others through behaviour.
- Addressing challenging behaviours in others.
- The 7-step creative process for innovation.
- Developing effective negotiation styles.

Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

Unit 5: Managing People To Achieve Results

- Maslow's hierarchy of needs and its implications for leadership.
- "Frederick Herzberg" hygiene factors and their role in motivation.
- Investigating if money is a true motivator.
- Strategies for managing conflict.
- Successfully using delegation empowerment.
- Coaching and Developing team members.
- The importance of coaching mentoring in leadership.
- Techniques for providing constructive feedback.

Gaining from the Oxford Leadership Program

Knowing what to gain from a leadership program is essential. Participants in the Oxford Executive Leadership Training Seminar can expect to develop a nuanced understanding of leadership dynamics, enhancing their abilities to inspire and guide teams effectively.

With insights drawn from the Oxford leadership program, attendees will emerge with a robust toolkit for fostering a work culture that values transformation, communication, and strategic decision-making.

Conclusion

The Oxford Executive Leadership Training Seminar offers a prestigious opportunity for professionals seeking an enriching leadership development seminar.

This comprehensive leadership skills seminar not only focuses on practical skill-building but also promotes self-awareness and personal growth, ensuring that leaders can meet the challenges of management and embrace the opportunities for influence and innovation in their respective organizations.

Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

MERCURY

Registration form on the :
The Oxford Executive Leadership Training Seminar

code: 1124 **From:** 30 Aug - 03 Sep 2026 **Venue:** Dubai (UAE) **Fees:** 4600 **Euro**

Complete & Mail or fax to Mercury Training Center at the address given below

Delegate Information

Full Name (Mr / Ms / Dr / Eng):
.....
Position:
.....
Telephone / Mobile:
.....
Personal E-Mail:
.....
Official E-Mail:
.....

Company Information

Company Name:
.....
Address:
.....
City / Country:
.....

Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng):
.....
Position:
.....
Telephone / Mobile:
.....
Personal E-Mail:
.....
Official E-Mail:
.....

Payment Method

☐ Please invoice me

☐ Please invoice my company