



## Advanced Real Estate Private Equity Modelling Masterclass

19 - 23 Aug 2024  
Geneva (Switzerland)





# Advanced Real Estate Private Equity Modelling Masterclass

**Ref.:** 15662\_319557 **Date:** 19 - 23 Aug 2024 **Location:** Geneva (Switzerland) **Fees:** 5500 Euro

## Introduction:

The "Advanced Real Estate Private Equity Modelling Masterclass" is designed for finance professionals seeking to deepen their understanding of private equity investments within the real estate sector. This course will provide participants with advanced tools and techniques to build sophisticated financial models for real estate private equity transactions. Through practical examples and hands-on exercises, participants will comprehensively understand valuation methods, capital structuring, and exit strategies.

## Targeted Groups:

- Real estate investment professionals.
- Private equity analysts and associates.
- Financial analysts and advisors.
- Real estate developers and consultants.
- Corporate finance professionals.
- Investment bankers specializing in real estate.

## Course Objectives:

At the end of this course, the participants will be able to:

- Develop advanced real estate private equity financial models from scratch.
- Analyze and interpret complex real estate transactions.
- Apply various valuation techniques for different types of real estate assets.
- Structure and assess capital stacks and financing strategies.
- Conduct sensitivity analyses and scenario planning.
- Design and evaluate exit strategies for real estate investments.

## Targeted Competencies:

- Advanced financial modeling.
- Real estate valuation techniques.
- Capital structuring and financing strategies.
- Investment analysis and decision-making.
- Sensitivity and scenario analysis.
- Exit strategy planning.

## **Course Content:**

### **Unit 1: Introduction to Real Estate Private Equity Modelling:**

- Overview of real estate private equity.
- Definition and critical characteristics.
- Market trends and investment landscape.
- Importance of financial modeling in real estate private equity.
- Role of financial models in investment decisions.
- Critical components of a robust financial model.
- Setting up the modeling framework.
- Essential tools and software.
- Building a dynamic and flexible model structure.

### **Unit 2: Valuation Techniques for Real Estate Assets:**

- Discounted Cash Flow DCF analysis
- Principles and application
- Building a detailed DCF model for real estate
- Comparable transactions method
- Identifying and analyzing comparable transactions
- Adjusting for differences in asset characteristics
- Replacement cost approach
- Calculating replacement costs
- Assessing the impact on valuation
- Real estate-specific metrics
- Net Operating Income NOI
- Capitalization rate Cap Rate
- Internal Rate of Return IRR

### **Unit 3: Capital Structuring and Financing Strategies:**

- Understanding the capital stack
- Equity, mezzanine, and debt financing
- Structuring the capital stack for optimal returns
- Equity financing strategies
- Types of equity investors
- Joint ventures and partnerships
- Debt financing options
- Types of debt instruments
- Assessing the cost of debt and leverage
- Mezzanine financing
- Characteristics and role in capital structure
- Evaluating mezzanine financing options

## **Unit 4: Investment Analysis and Decision-Making:**

- Conducting due diligence
- Key areas of focus
- Gathering and analyzing data
- Financial projections and forecasting
- Developing realistic financial projections
- Stress testing and scenario analysis
- Sensitivity analysis
- Identifying key variables
- Assessing the impact of changes on returns
- Decision-making frameworks
- Evaluating investment opportunities
- Making informed investment decisions

## **Unit 5: Exit Strategies and Performance Measurement:**

- Designing exit strategies
- Types of exit strategies
- Planning for exits from the outset
- Measuring investment performance
- Key performance indicators KPIs
- Benchmarking against industry standards
- Exit scenario analysis
- Assessing potential exit scenarios
- Maximizing returns through strategic exits
- Case studies and practical examples
- Real-world examples of successful exits
- Lessons learned from past investments



**Registration form on the :  
Advanced Real Estate Private Equity Modelling Masterclass**

**code:** 15662 **From:** 19 - 23 Aug 2024 **Venue:** Geneva (Switzerland) **Fees:** 5500 **Euro**

Complete & Mail or fax to Mercury Training Center at the address given below

**Delegate Information**

Full Name (Mr / Ms / Dr / Eng):

Position:

Telephone / Mobile:

Personal E-Mail:

Official E-Mail:

**Company Information**

Company Name:

Address:

City / Country:

**Person Responsible for Training and Development**

Full Name (Mr / Ms / Dr / Eng):

Position:

Telephone / Mobile:

Personal E-Mail:

Official E-Mail:

**Payment Method**

Please invoice me

Please invoice my company