



Training Needs Analysis (TNA) Course

04 - 08 May 2025
Cairo (Egypt)





Training Needs Analysis (TNA) Course

Ref.: 15658_319309 **Date:** 04 - 08 May 2025 **Location:** Cairo (Egypt) **Fees:** 3000 **Euro**

Introduction:

The Training Needs Analysis TNA Course is designed to equip professionals with the skills and knowledge to identify and address an organization's training needs. These practical training and development programs are pivotal for any organization's growth and success, and the initial step in this process is conducting a thorough TNA.

This Training Needs Analysis TNA course will provide participants with a comprehensive understanding of TNA methodologies, tools, and techniques. It will enable them to systematically assess their workforce's current competencies and determine the training requirements to bridge skill gaps.

Participants will learn to align training initiatives with organizational goals and objectives, ensuring the training provided is relevant and beneficial. The training needs analysis TNA course will cover various aspects of TNA, including data collection methods, analysis techniques, and implementing findings into practical training programs.

Participants will be able to design and implement a strategic training plan that enhances employee performance, boosts productivity, and supports the overall strategic vision of their organization. It is ideal for HR professionals, training managers, and organizational leaders responsible for developing and implementing training programs.

Whether new to training and development or looking to refine your skills, the Training Needs Analysis TNA Course will provide the expertise needed to drive effective and impactful training initiatives within your organization.

Targeted Groups:

- HR Professionals.
- Training Managers.
- Organizational Development Specialists.
- Learning and Development Coordinators.
- Talent Management Professionals.
- Department Heads.
- Team Leaders.
- Supervisors.
- Business Analysts.
- Corporate Trainers.

Course Objectives:

At the end of this course, the participants will be able to:

- Understand the principles and importance of Training Needs Analysis.
- Identify and assess the training needs within an organization.
- Utilize various data collection methods for TNA.
- Analyze and interpret data to determine training gaps.
- Develop strategic training plans aligned with organizational goals.
- Implement effective training programs based on TNA findings.
- Communicate TNA results to stakeholders effectively.
- Measure the impact of training programs on organizational performance.
- Enhance decision-making skills related to training initiatives.
- Foster a culture of continuous improvement through effective TNA.
- Evaluate existing training programs and identify areas for improvement.
- Align training needs with organizational strategy and performance metrics.
- Prioritize training needs based on organizational impact and urgency.
- Design actionable and measurable training objectives.
- Develop and implement evaluation methods to assess training effectiveness.
- Gain proficiency in using TNA tools and software.
- Integrate feedback mechanisms to refine training processes.
- Support change management efforts through targeted training interventions.
- Build relationships with stakeholders to support TNA processes.

Targeted Competencies:

- Needs Assessment Skills.
- Data Collection Techniques.
- Analytical Thinking.
- Strategic Planning.
- Communication Skills.
- Stakeholder Engagement.
- Problem-Solving Abilities.
- Decision-Making Skills.
- Project Management.
- Evaluation and Reporting.

Course Content:

Unit 1: Introduction to Training Needs Analysis TNA:

- Define Training Needs Analysis and its significance.
- Explore the objectives and benefits of TNA.
- Review the TNA process and its phases.
- Identify key terminology and concepts related to TNA.
- Discuss the role of TNA in organizational development.
- Examine case studies illustrating successful TNA implementation.
- Understand the link between TNA and strategic planning.

Unit 2: Data Collection Methods for TNA:

- Overview of data collection techniques.
- Conduct surveys and questionnaires to gather information.
- Use interviews to obtain detailed insights.
- Perform focus groups for in-depth discussions.
- Analyze job descriptions and performance reviews.
- Observe employees and their work processes.
- Collect and analyze quantitative and qualitative data.
- Ensure data reliability and validity.

Unit 3: Analyzing and Interpreting Data:

- Organize and categorize collected data.
- Use statistical tools for data analysis.
- Identify patterns and trends in the data.
- Determine skill gaps and training needs.
- Prioritize training needs based on analysis.
- Interpret data to align with organizational goals.
- Develop actionable insights from data findings.
- Create visual reports to present data effectively.

Unit 4: Developing Training Plans:

- Design training programs based on identified needs.
- Set clear and measurable training objectives.
- Develop training content and materials.
- Choose appropriate training methods and delivery modes.
- Create a training schedule and timeline.
- Plan for resources and budget requirements.
- Establish criteria for evaluating training effectiveness.
- Implement feedback mechanisms for continuous improvement.

Unit 5: Communicating and Implementing TNA Findings:

- Present TNA findings to stakeholders.
- Prepare detailed reports and presentations.
- Communicate the value of TNA results to decision-makers.
- Develop an implementation plan for training programs.
- Facilitate training program roll-out and management.
- Monitor and evaluate the progress of training initiatives.
- Adjust training programs based on feedback and outcomes.
- Foster a culture of continuous learning and development.



**Registration form on the :
Training Needs Analysis (TNA) Course**

code: 15658 **From:** 04 - 08 May 2025 **Venue:** Cairo (Egypt) **Fees:** 3000 **Euro**

Complete & Mail or fax to Mercury Training Center at the address given below

Delegate Information

Full Name (Mr / Ms / Dr / Eng):
.....
Position:
.....
Telephone / Mobile:
.....
Personal E-Mail:
.....
Official E-Mail:
.....

Company Information

Company Name:
.....
Address:
.....
City / Country:
.....

Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng):
.....
Position:
.....
Telephone / Mobile:
.....
Personal E-Mail:
.....
Official E-Mail:
.....

Payment Method

- Please invoice me
- Please invoice my company