



## Construction Contracts Management Training Course

06 - 20 May 2025  
Istanbul (Turkey)



# Construction Contracts Management Training Course

**Ref.:** 15526\_314334 **Date:** 06 - 20 May 2025 **Location:** Istanbul (Turkey) **Fees:** 7500 **Euro**

## Introduction:

Construction projects are known for their propensity towards contractual disputes and conflict, inevitably reducing those involved in overall efficiency and profitability. The inherently complex nature of construction tasks and business transactions contributes to such complications.

This construction contracts management course is designed to enlighten delegates on the factors contributing to these issues and provide strategies for their prevention.

## Targeted Groups:

- Project Managers.
- Construction Managers.
- Contract Managers.
- Procurement Professionals.
- Senior Executives involved in Decision-Making.

## Course Objectives:

At the end of this course, the participants will be able to:

- Develop a Profound Understanding of Construction Contracts.
- Enhance Contract Negotiation and Administration Skills.
- Foster Effective Communication within the Contract Management Process.
- Identify and Mitigate Risks in Construction Contracts.
- Ensure Legal Compliance and Regulatory Adherence.

## Targeted Competencies:

- Contractual Analysis and Interpretation.
- Strategic Negotiation and Communication.
- Risk Identification, Assessment, and Mitigation.
- Legal Compliance and Regulatory Awareness.
- Project Oversight and Quality Assurance.

## Course Content:

### Unit 1: Overview of Construction Contracts:

- Definition and Types of Construction Contracts.
- Key Components and Clauses.
- Legal Framework and Regulatory Considerations.

## **Unit 2: Negotiation and Communication Skills:**

- Effective Communication in Contract Management.
- Negotiation Strategies and Best Practices.
- Relationship Building for Successful Contracts.

## **Unit 3: Risk Management in Construction Contracts:**

- Identifying and Assessing Risks.
- Developing Risk Mitigation Strategies.
- Insurance and Bonds in Construction Projects.

## **Unit 4: Legal and Regulatory Compliance:**

- Understanding Construction Laws and Regulations.
- Ensuring Compliance with Building Codes.
- Dispute Resolution Mechanisms.

## **Unit 5: Project Oversight and Quality Assurance:**

- Monitoring and Evaluation of Construction Contracts.
- Quality Control and Assurance in Construction Projects.
- Project Closeout and Lessons Learned.

## **Unit 6: Contract Documents and Specifications:**

- Understanding and Interpreting Technical Drawings.
- Specifications as Integral Parts of Contracts.
- Document Management and Version Control.

## **Unit 7: Cost Estimation and Budgeting:**

- Principles of Cost Estimation in Construction.
- Budgeting Techniques for Construction Projects.
- Contingency Planning for Budget Variances.

## **Unit 8: Construction Schedule Management:**

- Developing and Analyzing Project Schedules.
- Critical Path Method CPM and Resource Planning.
- Schedule Optimization Techniques.

## **Unit 9: Quality Control and Assurance:**

- Establishing Quality Standards in Construction.
- Inspection and Testing Procedures.
- Continuous Improvement in Construction Quality.

## **Unit 10: Disputes of The Avoidance and Resolution:**

- How do disputes arise?
- Methods to avoid disputes or deal with them quickly as they arise.
- Negotiation techniques.
- Traditional third-party approaches.
- Courts litigation.
- Arbitration.
- Adjudication.
- Some alternative approaches.
- Mediation.
- Conciliation.
- Early neutral evaluation.
- Expert determination.
- Dispute review boards and similar arrangements.
- Pendulum arbitration.
- Mini-arbitration.



**Registration form on the :  
Construction Contracts Management Training Course**

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Complete & Mail or fax to Mercury Training Center at the address given below

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