



Advanced Legal Leadership & Empowering Transition to Legal Management Excellence

29 Jul - 02 Aug 2024
Milan (Italy)





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Ref.: 15527_313487 **Date:** 29 Jul - 02 Aug 2024 **Location:** Milan (Italy) **Fees:** 4900 Euro

Introduction:

In today's complex business landscape, the role of legal advisors and managers has become increasingly pivotal. As the Lead Legal Adviser, you already possess a strong foundation in legal principles and practices. However, to transition seamlessly into the role of Legal Manager, it's crucial to refine your skills, broaden your perspective, and enhance your leadership capabilities. This five-unit training program is meticulously designed to empower you with the requisite knowledge, skills, and insights to excel in your journey toward becoming a Legal Manager.

Targeted Groups:

This training program is tailored for professionals currently serving as Lead Legal Advisers who aspire to advance their careers to the position of Legal Manager.

Course Objectives:

At the end of this course, the participants will be able to:

- Demonstrate enhanced leadership skills necessary for effective legal management.
- Apply strategic thinking and decision-making techniques to legal scenarios.
- Effectively manage legal risks and compliance issues within an organizational context.
- Develop and implement comprehensive legal strategies aligned with organizational objectives.
- Communicate persuasively and negotiate proficiently in legal and business contexts.

Targeted Competencies:

- Leadership and Management Skills.
- Strategic Thinking and Decision Making.
- Risk Management and Compliance.
- Legal Strategy Development.
- Communication and Negotiation Skills.

Course Content:

Unit 1: Leadership and Management in Legal Settings:

- Leadership Styles and Their Impact on Legal Teams.
- Understanding Different Leadership Styles.
- Assessing Leadership Effectiveness.
- Fostering a Collaborative Legal Team Environment.



Unit 2: Strategic Legal Thinking:

- Strategic Planning for Legal Departments.
- Environmental Scanning and SWOT Analysis.
- Setting Legal Department Objectives.
- Implementing Strategic Initiatives for Legal Success.

Unit 3: Risk Management and Compliance:

- Identifying and Mitigating Legal Risks.
- Risk Assessment Techniques.
- Developing Effective Compliance Programs.
- Handling Legal Disputes and Litigation Strategically.

Unit 4: Legal Strategy Development:

- Crafting Effective Legal Strategies.
- Aligning Legal Objectives with Organizational Goals.
- Leveraging Legal Opportunities and Challenges.
- Implementing Change Management in Legal Processes.

Unit 5: Communication and Negotiation Skills for Legal Professionals:

- Effective Communication and Negotiation in Legal Contexts.
- Legal Writing and Drafting Techniques.
- Negotiation Strategies for Legal Professionals.
- Persuasive Advocacy and Presentation Skills.



Registration form on the :
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Complete & Mail or fax to Mercury Training Center at the address given below

Delegate Information

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Position:

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Telephone / Mobile:

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Personal E-Mail:

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Official E-Mail:

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Company Information

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Address:

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Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng):

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