



## Sustainable Investment: ESG Analysis and Financial Profitability

09 - 13 Feb 2025  
Dubai (UAE)



# Sustainable Investment: ESG Analysis and Financial Profitability

**Ref.:** 15489\_309911 **Date:** 09 - 13 Feb 2025 **Location:** Dubai (UAE) **Fees:** 3900 Euro

## Introduction:

ESG investing refers to investing in line with ESG considerations; socially responsible investing in companies which are not detrimental to a society, but which contribute towards positive societal change through their positive social and environmental profiles.

Value-based investing adds ESG consideration on top of traditional security analysis, on the contrary, values-based investing screen/filter companies based on an investor's values/beliefs. In between these exist the specific implementations of ESG that we aim to highlight through this training.

## Course Objective:

At the end of this course the participants will be able to:

- Determine Negative screening and Positive screening
- Determine Best-in-class screening
- Full integration to explicit inclusion of ESG factors into traditional security analysis.
- Overlay/portfolio tilt
- Look for to prevent Risk factor/risk premium investing
- Analyze ESG information in determination of systematic risk.
- Focus on Thematic investing.

## Course Outlines:

### Unit 1: Introduction to Analysis of the ESG factor and its impact on financial profitability

- Negative effects of capitalism and production on the world
- Frameworks and actions to drive the change
  - Global Regulation and Governments' actions: The UNFCCC
  - The Kyoto Protocol
  - The Paris Agreement
  - The 2030 Agenda and the SDGs
- Actions from companies: industrial and financial alliances and/or frameworks

### Unit 2: ESG and Sustainability in Investments: the concrete side

- Definition of ESG concept
- ESG Scoring: different approaches and their background logic
- Applying the ratings: investment approaches and sustainable financial instruments

### Unit 3: Is ESG-Based Investing Profitable?

- Market perspective: historical performance indicators



- Literature's debate on ESG factor's impact on credit risk ratings
- Internal perspective: effects on corporate intrinsic valuation
- Net Sales
- Operating Costs
- Financial Costs and DCF valuation
- Transaction perspective: effects on relative valuation

#### **Unit 4: Analysis of ESG Positive Impact on Financial Performances**

- Portfolio analysis: Companies
- Data
- Methodology
- Results

#### **Unit 5: Portfolio analysis: Funds**

- Data
- Methodology
- Results



**Registration form on the :  
Sustainable Investment: ESG Analysis and Financial Profitability**

**code:** 15489 **From:** 09 - 13 Feb 2025 **Venue:** Dubai (UAE) **Fees:** 3900 **Euro**

Complete & Mail or fax to Mercury Training Center at the address given below

**Delegate Information**

Full Name (Mr / Ms / Dr / Eng):  
.....  
Position:  
.....  
Telephone / Mobile:  
.....  
Personal E-Mail:  
.....  
Official E-Mail:  
.....

**Company Information**

Company Name:  
.....  
Address:  
.....  
City / Country:  
.....

**Person Responsible for Training and Development**

Full Name (Mr / Ms / Dr / Eng):  
.....  
Position:  
.....  
Telephone / Mobile:  
.....  
Personal E-Mail:  
.....  
Official E-Mail:  
.....

**Payment Method**

- Please invoice me
- Please invoice my company