



## Building & Leading High-Performing Teams Training

05 - 09 Apr 2027  
Madrid (Spain)



# Building & Leading High-Performing Teams Training

**Ref.:** 15467\_309030 **Date:** 05 - 09 Apr 2027 **Location:** Madrid (Spain) **Fees:** 5600 **Euro**

## Introduction:

No matter how knowledgeable and competent its members may be, a team will undermine organizational goals, sap morale, and waste effort. This Building and Leading High-Performing Teams course focuses on the roles of team leaders and middle managers in harnessing their team's potential. It introduces and practices techniques for leading and building high-performance teams to move the team to peak performance.

Leadership is at the heart of high-performance teams. Participants will learn how to lead high-performing teams by fostering an environment that encourages collaboration, innovation, and excellence. This Building and Leading High-Performing Teams training will give you insights into the art and science of building and leading high-performance teams by understanding the dynamics that make teams excel.

## Targeted Groups:

- Experienced team leaders.
- Junior/middle managers.
- Supervisors.

## Course Objectives:

Participants will finish this Building and Leading High-Performing Teams course with an enhanced ability to:

- Understand your role as a leader in fostering a high-performance environment.
- Identify and leverage talent within the team.
- Engage and motivate the team with a shared vision and values.
- Establish clear objectives and standards of performance for the team.
- Measure and manage team performance.
- Manage and use conflict and challenge positively.
- Optimize team flexibility and commitment.

## Targeted Competencies:

The target competencies in this Building and Leading High-Performing Teams training will:

- Leadership skills.
- Team management.
- Performance management.
- Communication skills.
- Emotional intelligence.
- Delegation and empowerment.

## **Course Content:**

### **Unit 1: Teams and Their Leaders:**

- Teams, leaders, and managers.
- Key leadership tasks in building and managing high-performing teams.
- Influence, authority, and power.
- Leadership styles and style flexibility.
- Self-awareness.
- Emotional intelligence and rapport.

### **Unit 2: Vision, Direction & Alignment:**

- Building high-performance teams through creating a shared vision.
- Aims, objectives, and goal alignment.
- Developing meaningful objectives and indicators.
- Divergent approaches to problem-solving.
- Communicating a compelling vision.
- Delivering challenging messages.

### **Unit 3: Team Dynamics:**

- Team development in high-performance team building.
- The sociology of the team.
- Characteristics of high-performing teams.
- Balancing team roles.
- Non-traditional team structures.
- Delegation and empowerment.

### **Unit 4: Developing The Team:**

- Learning and competence.
- Building a coherent team.
- Self-managing teams and their challenges.
- Coaching, mentoring, and self-directed learning.
- Feedback and appraisal.
- Leveraging team strengths to lead teams for high performance.

### **Unit 5: Performance & Conflict Management:**

- Defining performance in developing and leading high-performance teams.
- Approaches to measuring team and individual performance.
- Performance through the eyes of the customer.
- Performance management: science or art?
- Conflict as a catalyst for team development.
- Dealing with challenging interpersonal relations.



**Registration form on the :  
Building & Leading High-Performing Teams Training**

**code:** 15467 **From:** 05 - 09 Apr 2027 **Venue:** Madrid (Spain) **Fees:** 5600 **Euro**

Complete & Mail or fax to Mercury Training Center at the address given below

**Delegate Information**

Full Name (Mr / Ms / Dr / Eng):

.....

Position:

.....

Telephone / Mobile:

.....

Personal E-Mail:

.....

Official E-Mail:

.....

**Company Information**

Company Name:

.....

Address:

.....

City / Country:

.....

**Person Responsible for Training and Development**

Full Name (Mr / Ms / Dr / Eng):

.....

Position:

.....

Telephone / Mobile:

.....

Personal E-Mail:

.....

Official E-Mail:

.....

**Payment Method**

Please invoice me

Please invoice my company