



EFQM Advanced Strategic Planning for Corporate Excellence

10 - 21 Mar 2025
Madrid (Spain)



EFQM Advanced Strategic Planning for Corporate Excellence

Ref.: 15457_308658 **Date:** 10 - 21 Mar 2025 **Location:** Madrid (Spain) **Fees:** 8500 **Euro**

Introduction:

What is required of the organization is to effect change to the extent of the required development, which entails the need for significant developments for the organization's basic mission as well as for its general purposes, and consequently for its detailed objectives. To bring about a comprehensive and complete development and improvement of its operations and extended to include all of its parts, then the daily methods and practices of management, modification, and improvement must be made. Instead, it necessitates strategic planning, which shows how the organization's many operations might be brought together.

And achieving vertical coordination between organizational levels, so this conference aims, through its topics, to how to achieve quality in the strategic planning process according to the European institutional excellence model European foundation for quality management. This conference's subjects are intended to address how to attain quality in the strategic planning process in accordance with the European institutional excellence model. This includes creating vertical coordination between organizational levels European foundation for quality management.

Targeted Groups:

- Leaders, managers and administrators.
- Occupants of administrative and executive positions.
- Heads of Departments.
- Those wishing to develop work systems and procedures in their administrative units.
- Everyone who finds himself the need to attend this conference and wants to develop his skills and experience.

Conference Objectives

At the end of this conference, participants will be able to:

- Refining and developing capabilities on how to apply best practices and methodologies related to strategic planning and developing strategic plans in accordance with the standards of the European Excellence Model EFQM.
- Recording, analyzing and evaluating the organization's strategy according to quality standards.
- Formulating and developing a strategy and plans that comply with the requirements of the internal and external environment and the quality of performance.
- Implementation of the stages and steps of strategic management according to models of excellence.

Target Competencies:

- European Excellence Model 'Basic Introductions'.
- A Brief History of EFQM.
- Excellence Model Criteria: EFQM.
- Strategy development.
- The relationship between strategy and excellence model.
- Vision development.
- Building strategy and institutional excellence.
- Creative planning and outstanding performance.
- Planning concept.
- Strategic planning and quality management.
- The concept of strategic planning.
- Designing an effective planning system.
- Steps and stages of the planning process.
- Supportive skills for strategic planning.
- Future leadership and strategic planning.
- Who are the managers and leaders of the future.
- Future challenges and preparing individuals to meet them.
- Strategic Planning and Excellence Management Laboratory.

Conference Content

Unit 1: European Excellence Model “Basic Introductions”:

- A brief history of EFQM
- The European Excellence Model as a Global Model
- Institutions Evaluation System Calculation of Excellence Model Criteria
- Excellence Management and the European Model of Excellence
- Excellence equation and quality awards

Unit 2: Criteria for Excellence Model EFQM:

- First standard: Leadership
- Second standard: Policies and Strategies
- Third standard: Human Resources
- Fourth standard: Resources
- Fifth standard: Operations
- Sixth criterion - the results of the dealers
- Seven standard: Community Outcomes
- Eight standard: Human Performance Results

Unit 3: Strategy Development:

- The relationship between strategy and excellence model
- Vision development
- Develop mission and directions
- Developing plans and programs
- Develop implementation mechanisms according to total quality

Unit 4: Building Strategy and Institutional Excellence:

- External climate analysis
- Internal climate analysis
- Determine strategic directions
- Defining strategic goals
- Formulation and composition of the strategy and strategic and tactical plans for its implementation
- Strategy Execution
- Monitor, evaluate and update the strategy

Unit 5: Creative Planning and Outstanding Performance:

- Planning concept
- Planning Benefits
- Tactics and strategy
- Components and elements of creative planning
- Planning types
- Practical exercise

Unit 6: Strategic Planning and Quality Management:

- Strategic planning concept
- Strategic planning and the challenges of international competition
- Characteristics of strategic planning
- Advantages of strategic planning
- Porter and strategic planning
- Strategic planning and quality

Unit 7: Effective planning system design:

- Steps and stages of the planning process
- Obstacles to the planning process
- Creative tools and tools for forecasting
- Principles of Effective Planning Japanese Model
- Contingency Planning Practical Case

Unit 8: Skills Supporting Strategic Planning:

- Control systems
- Information Systems
- Strategic Incentive Systems
- Effective Communication Systems
- Work teams

Unit 9: Future Leadership and Strategic Planning:

- Who are the future managers and leaders?
- Future challenges and preparing individuals to meet them
- The Japanese experience in preparing future leaders
- The three models for making creative plans
- Mistakes in planning for the future
- Strategic thinking and quality planning



Istanbul - Turkey: +90 539 599 12 06

Amman - Jordan: +962 785 666 966

WhatsApp London - UK: +44 748 136 28 02

Unit 10: strategic planning laboratory and management of excellence:

- How to develop an action plan for the participant's department
- How to avoid mistakes in the planning process
- Environmental impact survey as a model for strategic planning
- Lab Review your past experiences in planning



**Registration form on the :
EFQM Advanced Strategic Planning for Corporate Excellence**

code: 15457 **From:** 10 - 21 Mar 2025 **Venue:** Madrid (Spain) **Fees:** 8500 **Euro**

Complete & Mail or fax to Mercury Training Center at the address given below

Delegate Information

Full Name (Mr / Ms / Dr / Eng):

.....

Position:

.....

Telephone / Mobile:

.....

Personal E-Mail:

.....

Official E-Mail:

.....

Company Information

Company Name:

.....

Address:

.....

City / Country:

.....

Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng):

.....

Position:

.....

Telephone / Mobile:

.....

Personal E-Mail:

.....

Official E-Mail:

.....

Payment Method

Please invoice me

Please invoice my company