



Leadership Engagement

06 - 10 May 2024
Boston (USA)



Leadership Engagement

Ref.: 15148_297188 **Date:** 06 - 10 May 2024 **Location:** Boston (USA) **Fees:** 5500 **Euro**

Introduction:

Self-mastery is not achieved by accident - it is a process that occurs as we interact effectively with the events and circumstances of our lives. Each moment of our lives provides an opportunity to practice self-mastery by expanding our visions, awakening the faculties of our minds and our hearts, and assuming full responsibility for living, growing, and contributing. As we master our own emotions, we can enhance our ability to lead others, acting as a role model and someone others would truly wish to follow. Through this program, you will learn a great deal about yourself - how you think, how you perceive the world and how others perceive you, how you communicate and how you can enrich your communication skills - and through that process, you will learn how to lead others with great skill.

Targeted Groups:

- Managers among all managerial levels
- Supervisors
- Team leaders
- Also, the course is suitable for all the staff among all levels or departments

Course Objectives:

At the end of this course the participants will be able to:

- Study effective management of our thoughts, beliefs, focus, and action
- Understand the impact of our values on our actions
- Consider how to build confidence, enthusiasm, and courage
- Explore methods of improving communication
- Examine how to enhance personal leadership skills
- Analyze the public face of the leader
- Focus on valuable goals
- Increase the ability to achieve success
- Improve communication skills
- Enhance leadership skills

Targeted Competencies:

- Leadership skills
- Personal integrity
- Communication skills
- Influencing abilities

Course Content:

Unit 1: Self-Mastery, Reality, and Responsibility:

- Taking charge of your brain
- Reaching success based upon your paradigm
- Understanding the emotional loop
- Gaining power and freedom by taking responsibility
- Analyzing the power of beliefs
- Utilizing emotion to drive action
- Directing your focus
- Understanding visual, auditory, and kinesthetic submodalities

Unit 2: Advanced Communication Skills:

- Communicating with intention
- Breaking negative patterns
- Understanding the communication process
- Creating effective oral communication
- Understanding the relationship between verbal and nonverbal communication
- Utilizing active listening techniques
- Dealing with difficulties in communication
- Analyzing communication styles: aggressive, passive, and assertive

Unit 3: Leadership:

- Understanding the importance of emotional intelligence
- Developing self-awareness, motivation, empathy, and social skills
- Moving to a new model of empowerment
- Recognizing 21st-century leadership skills
- Interpreting institutional and interactive leadership
- Comprehending the difference between leadership and management
- Utilizing effective situational leadership
- Learning the 4 Es of leadership at GE: energy, excite, edge, and execute
- Evaluating the leadership secrets of Jack Welch
- Investigating theories of motivation

Unit 4: How a Leader Fosters a Leadership Environment:

- Mind and action focus
- The Alliance Mindset
- Developing the Win-Win solution
- Tips on improving performance
- Strategies for fostering leadership
- Leadership knowledge check
- Essential leadership qualities
- Success questions
- Action steps to take

Unit 5: How a Leader Builds Trust:

- What is trust?
- The benefits of a High Trust Environment
- Trust reducing behaviors
- Restoring breached trust
- Building capacity for trust
- Personal influence and political intelligence
- Negotiating agreement

Unit 6: How a Leader Leads From Within:

- Ways to enhance self-knowledge
- Self-reflection and self-esteem
- Understand how you think
- The character of a leader
- Creating an environment of leadership
- Real leaders are emotionally intelligent
- Guide to your inner leader
- Balance in mind, body, and spirit



**Registration form on the :
Leadership Engagement**

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Complete & Mail or fax to Mercury Training Center at the address given below

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Position:

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Telephone / Mobile:

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Personal E-Mail:

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Official E-Mail:

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Company Information

Company Name:

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Address:

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Person Responsible for Training and Development

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