



Dynamics of Leadership

Ref.: 15196_281967 Date: 17 - 21 Jun 2024 Location: Madrid (Spain) Fees: 4900 Euro

Introduction:

This seminar will help you define and implement the vision you have for yourself, your team, and your organization. Working from an initial understanding of your capabilities, motivators, and resources, it will build an action plan for moving you and those around you towards a shared perception of the future, able to respond to an ever-changing world.

Targeted Groups:

- Managers among all managerial levels
- Supervisors
- Team leaders
- Employees who being prepared to promotion to a managerial role

Course Objectives:

At the end of this course the participants will be able to:

- Examine their style and drivers of behavior
- Analyze the interpersonal forces at work in their team and organization
- Develop a vision for realizing their personal and organizational goals
- Inspire their team with a dynamic and aligned statement of purpose
- Identify and develop key partners in achieving their shared vision
- Link personal, team, and organizational goals for sustainable performance.
- Expose to a range of perspectives on the leadership function

Targeted Competencies:

- Leadership skills
- · Change management
- Team management
- · Communication skills

Course Content:

Unit 1: Leadership and Transformation:

- Leadership and its context
- Self-perception
- Personality, values, and behavior
- Personal transformation
- · Path dependency
- Limiting beliefs and how to overcome them
- Personal style and flexibility



Unit 2: Core Dynamic Competencies:

- Leadership competencies
- Influence, authority and power
- Helicopters, satellites & drones
- Emotions, mood & disposition
- Rapport-building
- Communication: art or science?

Unit 3: Developing a Dynamic Leadership Vision:

- Strategic orientation
- Contextual awareness
- SWOT analysis
- · Rationality and its limitations
- Goals and objectives
- Goal congruence and alignment

Unit 4: Building Leadership Alliance and Teams:

- Organizational dynamics
- Delegation and empowerment
- Organizational culture
- Creating a positive climate
- Developing the alliance through teamworking
- Team and individual development
- Motivating in times of change

Unit 5: Leadership and Life Balance:

- Reassessing personal goals
- Balancing work, life and leadership
- Handling pressure
- Building a sustainable personal future
- Action planning
- · Personal development planning





Registration form on the : Dynamics of Leadership

code: 15196 From: 17 - 21 Jun 2024 Venue: Madrid (Spain) Fees: 4900 Euro

Complete & Mail or fax to Mercury Training Center at the address given below

Delegate Information
Full Name (Mr / Ms / Dr / Eng):
Position:
Telephone / Mobile:
Personal E-Mail:
Official E-Mail:
Company Information
Company Name:
Address:
City / Country:
Person Responsible for Training and Development
Full Name (Mr / Ms / Dr / Eng):
Position:
Telephone / Mobile:
Personal E-Mail:
Official E-Mail:
Payment Method
Please invoice me
Please invoice my company