

Efficient Tools for Highly Effective Managers Course

11 - 15 Aug 2024 Istanbul (Turkey)



Istanbul - Turkey:+90 539 599 12 06Amman - Jordan:+962 785 666 966S London - UK:+44 748 136 28 02

# Efficient Tools for Highly Effective Managers Course

Ref.: 1152\_261942 Date: 11 - 15 Aug 2024 Location: Istanbul (Turkey) Fees: 4200 Euro

# Introduction

This efficient tools for highly effective managers program aims to help managers and business owners use a holistic approach to attend to matters and improve their weaknesses, using activityoriented and experiential learning environments.

You will gain the 10 tools for highly effective managers, including various practical and effective management tools and techniques designed to enhance time management, decision-making, and overall management effectiveness.

# **Targeted Groups**

- Head of departments
- Managers at all managerial levels.
- Supervisors.
- In this efficient tools for highly effective managers course, employees are prepared to be promoted to a managerial or supervisory role.

# **Course Objectives**

By the end of this efficient tools for highly effective managers course, you will be able to:

- Understand and develop skills necessary for new managers/supervisors.
- Learn the importance of managing strategic thinking.
- Learn how to set goals and plan effectively and efficiently.
- Develop the ability to establish a customer focus in management.
- Develop positive interpersonal techniques for better people relationships.
- Improve their ability to make higher-quality decisions.
- Apply concepts of team building, team performance, and motivation.
- Learn how to establish and maintain time management techniques.
- Understand the role of stakeholders and learn methods of stakeholder management.
- How do we develop productive communication techniques?
- Understand the importance of performance standards, goals, and objectives.
- Develop improvement plans to accomplish work and improve performance.

## **Targeted Competencies**

- Leadership skills.
- Management skills.
- Strategic thinking.
- Time management.
- Delegating and empowering.
- Problem-solving.
- Decision making.
- Stress management.



Istanbul - Turkey: +90 539 599 12 06 Amman - Jordan: +962 785 666 966 S London - UK: +44 748 136 28 02

• Benchmarking.

# **Course Content**

### **Unit 1: Lead Your People**

- Definition of a leader.
- Definition of a manager.
- Difference between a leader and a manager.
- Tomorrow's company versus yesterday's company.
- The leader of tomorrow's company.
- 6 leadership styles.
- Attributes of leaders.
- Leadership tension.

#### **Unit 2: Think Strategically**

- Strategic thinking defined.
- 4 Levels of strategic thinking.
- The strategy/operations relationship.
- Strategic thinking leads to strategic management.
- 3 Ws and 2 Hs.

### **Unit 3: Solve Problems & Make Effective Decisions**

- 5 Key steps in decision-making.
- The "ADADA" model.
- Barriers to effective decision-making.
- The "Ishikawa" model in problem-solving.
- Man-method-material-machine.
- Basic steps and rules in problem-solving.

#### **Unit 4: Manage Time**

- Recording time.
- Analyzing time.
- Planning time.
- Managing your roles and not your time.
- The yearly planner.
- The weekly worksheet.
- The daily work plan.
- Tools to manage time effectively: interpreting how this effective tool for managing time can transform how you structure and utilize your workday.

### Unit 5: Stay Stress-Free & Well

- Two types of stress.
- Signs of symptoms of anxiety.
- How to manage stress?
- Type A and type B personality.
- Managing your health.



### **Unit 6: Build Great Teams**

- Actively building relationships.
- Encouraging and stimulating others.
- Wide range of incentives.
- Evaluating and enhancing people's capabilities.
- Respect for the views and actions of others.
- Sensitivity to the needs and feelings.
- Using power and authority.
- Setting objectives that are both achievable and challenging.
- Commitment to a specific course of action.
- Using a variety of techniques to promote morale and productivity.
- Communicating a vision.

### **Unit 7: Communicate & Interpersonal**

- How should I communicate?
- Types of non-verbal communication.
- Communication skills.
- Presentation skills: 6 key steps.
- Do's and don'ts on delivery.

### **Unit 8: Delegate & Empower**

- The difference between delegation and empowerment.
- Why delegation?
- Benefits of delegation.
- Reasons why people fail to delegate.
- Activities included in the delegation.
- A process for effective delegation.
- Why is empowerment important?
- Benefits of empowerment.
- How do we empower employees?
- Guidelines for implementing and improving empowerment.
- Specific techniques that can be used to designate a workforce.

### **Unit 9: Encourage Innovation & Creativity**

- Can creativity be taught?
- Right brain and left brain thinking.
- How creative are you?
- 8 Steps to developing creative thinking skills.
- 10 Barriers to creativity.
- 12 Questions to spur the imagination.
- 8 Steps towards stimulating a creative environment.



Istanbul - Turkey: +90 539 599 12 06 Amman - Jordan: +962 785 666 966 S London - UK: +44 748 136 28 02

### **Unit 10: Focus on Results through Your People**

- Planning and prioritizing.
- Focus on objectives.
- Tackle problems and take advantage of opportunities.
- Set objectives in uncertain and complex situations.
- Focus personal attention on specific details.
- Striving for excellence.
- Actively seek to do things better.
- Use change as an opportunity for improvement.
- Establish and communicate high expectations.
- Set goals that are demanding of self and others.
- Benchmarking.



Istanbul - Turkey:+90 539 599 12 06Amman - Jordan:+962 785 666 966S London - UK:+44 748 136 28 02

#### **Registration form on the :** Efficient Tools for Highly Effective Managers Course

code: 1152 From: 11 - 15 Aug 2024 Venue: Istanbul (Turkey) Fees: 4200 Euro

Complete & Mail or fax to Mercury Training Center at the address given below

#### **Delegate Information**

Full Name (Mr / Ms / Dr / Eng): Position: Telephone / Mobile: Personal E-Mail: Official E-Mail:

#### **Company Information**

Company Name:	
Address:	
City / Country:	

#### Person Responsible for Training and Development

III Name (Mr / Ms / Dr / Eng):
sition:
elephone / Mobile:
ersonal E-Mail:
ficial E-Mail:

#### **Payment Method**

Please invoice me

Please invoice my company