



Soft Skills Fundamentals for Beginners

06 - 10 Dec 2026
Istanbul (Turkey)



Soft Skills Fundamentals for Beginners

Ref.: 121199_1022566 **Date:** 06 - 10 Dec 2026 **Location:** Istanbul (Turkey) **Fees:** 4900 Euro

Introduction:

In today's rapidly changing workplace, technical expertise alone is not enough to ensure success. The Soft Skills Fundamentals for Beginners course introduces participants to the essential interpersonal, communication, and emotional intelligence skills that drive professional growth and collaboration. This training focuses on enhancing personal and social effectiveness through structured learning and reflective practice.

Participants will explore key aspects of self-awareness, teamwork, adaptability, and problem-solving in a professional setting. By mastering these foundational soft skills, learners can build confidence and resilience in any work environment. The Soft Skills Fundamentals for Beginners program provides practical frameworks and examples to help beginners interact effectively and professionally across diverse teams and situations.

Targeted Groups:

This Soft Skills Fundamentals for Beginners training targets professionals seeking specialized knowledge and skills:

- New graduates entering the professional workforce.
- Employees beginning their career journey in any industry.
- Individuals seeking to improve their interpersonal and communication abilities.
- Administrative staff aiming to enhance workplace collaboration.
- Technicians and support staff transitioning into client-facing roles.
- Entrepreneurs and freelancers are developing personal and social effectiveness.
- Professionals aspiring to build a foundation for leadership and teamwork.

Course Objectives:

Participants will achieve the following objectives by completing the Soft Skills Fundamentals for Beginners course:

- Understand the core concept and importance of soft skills in professional life.
- Develop effective verbal and non-verbal communication for workplace interactions.
- Enhance emotional intelligence and empathy in personal and team settings.
- Strengthen collaboration and teamwork skills for shared success.
- Build problem-solving and decision-making skills to tackle daily challenges.
- Manage conflict constructively and foster positive professional relationships.
- Cultivate self-motivation, adaptability, and resilience in changing environments.
- Apply time management and organizational techniques for higher productivity.
- Demonstrate professionalism, responsibility, and integrity at work.
- Create a personal action plan for continuous improvement in soft skills.

Targeted Competencies:

Participants will gain the following competencies during the Soft Skills Fundamentals for Beginners program:

- Strong interpersonal and communication skills.
- Emotional intelligence and empathy development.
- Conflict resolution and negotiation techniques.
- Collaboration and teamwork in professional environments.
- Problem-solving and decision-making competency.
- Adaptability to changing work conditions.
- Self-awareness and confidence building.
- Professional etiquette and time management.
- Positive attitude and accountability in work performance.

Studying Scenarios:

In this Soft Skills Fundamentals for Beginners training, participants will develop their skills through the analysis of the following scenarios:

- Simulated workplace interactions require clear communication.
- Role-playing exercises to resolve team conflicts constructively.
- Decision-making cases involving professional dilemmas.
- Time management challenges and task prioritization.
- Peer feedback sessions to enhance interpersonal growth.
- Real-world examples of collaboration and teamwork success.
- Reflection exercises to build emotional awareness and adaptability.

Course Content:

Unit 1: Introduction to Soft Skills and Personal Development:

- Understand the difference between soft and hard skills.
- Recognize why soft skills are essential for career success.
- Explore the role of attitude and mindset in professional development.
- Identify areas of personal growth and self-awareness.
- Assess individual strengths and areas for improvement.
- Learn about emotional intelligence and its influence on workplace behavior.
- Practice self-reflection to improve adaptability and confidence.
- Create a personal roadmap for enhancing soft skills.

Unit 2: Communication Skills for Professional Success:

- Understand the key elements of effective communication.
- Learn active listening techniques to foster clarity and understanding.
- Enhance verbal communication for workplace meetings and presentations.
- Develop awareness of non-verbal communication, including tone and body language.
- Practice written communication for professional emails and reports.
- Manage communication barriers and misunderstandings.
- Explore strategies for assertive and respectful interactions.

- Build confidence in delivering feedback and expressing ideas.

Unit 3: Teamwork, Collaboration, and Conflict Resolution:

- Define teamwork and collaboration in modern organizations.
- Recognize different team roles and dynamics.
- Apply principles of trust, respect, and cooperation in group tasks.
- Learn conflict management strategies for positive outcomes.
- Practice negotiation and compromise in professional settings.
- Understand the importance of cultural and individual diversity in teamwork.
- Participate in collaborative exercises and peer discussions.
- Strengthen leadership potential through cooperative behavior.

Unit 4: Emotional Intelligence and Adaptability:

- Understand the components of emotional intelligence.
- Identify and regulate personal emotions under pressure.
- Practice empathy in communication and decision-making.
- Recognize emotional triggers in workplace interactions.
- Learn how adaptability supports resilience and growth.
- Handle stress, feedback, and change effectively.
- Explore mindfulness techniques for emotional balance.
- Apply emotional intelligence in leadership and team contexts.

Unit 5: Professionalism, Time Management, and Continuous Growth:

- Define professionalism and its impact on career advancement.
- Understand the importance of integrity, accountability, and ethics.
- Learn how to manage time and prioritize daily tasks effectively.
- Use practical tools for planning, scheduling, and goal setting.
- Enhance productivity while maintaining work-life balance.
- Develop habits for continuous learning and personal improvement.
- Identify strategies for maintaining motivation and focus.
- Commit to lifelong professional development and adaptability.

Final Insights & Key Takeaways:

The course equips participants with essential interpersonal and communication skills that enhance career potential. By mastering these core abilities, learners become more effective, confident, and adaptable professionals ready for any work environment.



**Registration form on the :
Soft Skills Fundamentals for Beginners**

code: 121199 **From:** 06 - 10 Dec 2026 **Venue:** Istanbul (Turkey) **Fees:** 4900 **Euro**

Complete & Mail or fax to Mercury Training Center at the address given below

Delegate Information

Full Name (Mr / Ms / Dr / Eng):

.....

Position:

.....

Telephone / Mobile:

.....

Personal E-Mail:

.....

Official E-Mail:

.....

Company Information

Company Name:

.....

Address:

.....

City / Country:

.....

Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng):

.....

Position:

.....

Telephone / Mobile:

.....

Personal E-Mail:

.....

Official E-Mail:

.....

Payment Method

☐ Please invoice me

☐ Please invoice my company