



Leadership and Management Skills for New Managers and Supervisors Conference

11 - 15 Jan 2027
Washington DC (USA)



Leadership and Management Skills for New Managers and Supervisors Conference

Ref.: 16338_1016435 **Date:** 11 - 15 Jan 2027 **Location:** Washington DC (USA) **Fees:** 8300 Euro

Introduction:

The Leadership and Management Skills for New Managers and Supervisors conference equips emerging leaders with practical knowledge and effective management strategies. This conference explores core leadership principles, team management techniques, and decision-making frameworks. Participants will gain insights into motivating teams, enhancing productivity, and resolving workplace conflicts.

The Leadership and Management Skills for New Managers and Supervisors program emphasizes the development of communication, delegation, and performance monitoring skills. Attendees will learn methods to drive engagement, foster collaboration, and achieve organizational goals efficiently. It provides actionable tools for leadership challenges faced by new managers and supervisors. It balances theoretical frameworks with practical applications for real-world management success.

Targeted Groups:

This Leadership and Management Skills for New Managers and Supervisors training targets professionals seeking specialized knowledge and skills:

- New managers stepping into leadership roles.
- Supervisors aiming to improve team management.
- Team leaders are seeking effective communication strategies.
- Professionals transitioning from individual contributor roles.
- HR professionals supporting leadership development.
- Project managers enhancing leadership competencies.
- Organizational leaders are preparing for higher responsibilities.

Conference Objectives:

Participants will achieve the following objectives by completing the Leadership and Management Skills for New Managers and Supervisors conference:

- Understand key leadership and management principles.
- Apply team motivation and engagement strategies.
- Improve communication with teams and stakeholders.
- Develop conflict resolution skills.
- Implement performance management techniques.
- Enhance delegation and decision-making capabilities.
- Identify strengths and weaknesses in leadership styles.
- Foster a collaborative and inclusive team environment.
- Drive productivity through effective resource management.
- Align team goals with organizational objectives.
- Build confidence in managing change.
- Evaluate team performance using measurable metrics.

Targeted Competencies:

Participants will gain the following competencies during the Leadership and Management Skills for New Managers and Supervisors program:

- Strong leadership and influence skills.
- Effective communication and active listening.
- Conflict management and problem-solving abilities.
- Strategic thinking and decision-making.
- Delegation and team development expertise.
- Time management and prioritization skills.
- Adaptability in dynamic work environments.
- Performance evaluation and feedback delivery.

Studying Scenarios:

In this Leadership and Management Skills for New Managers and Supervisors training, participants will develop their skills through the analysis of the following scenarios:

- Leading a newly formed team through a critical project.
- Resolving conflicts between team members.
- Managing performance issues with underperforming employees.
- Delegating responsibilities for maximum efficiency.
- Motivating teams during periods of organizational change.
- Handling communication breakdowns in multi-department projects.
- Implementing new processes while maintaining team engagement and morale.
- Addressing challenges in cross-functional collaboration.

Conference Content:

Unit 1: Foundations of Leadership:

- Understand leadership vs management differences.
- Explore various leadership styles.
- Recognize the traits of effective leaders.
- Build self-awareness in leadership roles.
- Understand emotional intelligence in leadership.
- Assess personal leadership strengths and weaknesses.
- Identify leadership challenges in modern workplaces.

Unit 2: Team Management and Motivation:

- Develop strategies to motivate teams.
- Learn techniques to engage employees.
- Understand team dynamics and roles.
- Implement collaborative decision-making.
- Recognize and reward performance effectively.
- Foster a positive team culture.
- Address team conflicts constructively.
- Track and measure team performance.

Unit 3: Communication and Influence:

- Master active listening skills.
- Communicate vision and goals clearly.
- Tailor communication styles to team needs.
- Deliver constructive feedback.
- Enhance negotiation and persuasion skills.
- Handle difficult conversations professionally.
- Build trust through transparent communication.

Unit 4: Decision Making and Problem Solving:

- Analyze problems systematically.
- Evaluate options and alternatives.
- Apply critical thinking in leadership decisions.
- Balance short-term and long-term outcomes.
- Make data-driven decisions.
- Delegate decisions effectively.
- Learn risk management strategies.

Unit 5: Performance and Change Management:

- Implement performance appraisal systems.
- Set SMART team objectives.
- Monitor and report on team progress.
- Manage change and transition effectively.
- Identify resistance and overcome barriers.
- Develop action plans to achieve goals.
- Encourage continuous improvement.
- Lead teams through organizational transformation.

Final Insights & Key Takeaways:

New managers and supervisors will leave with practical leadership tools and skills. Participants gain confidence in managing teams effectively. Skills learned enhance productivity and employee engagement. Attendees can implement strategies immediately for measurable impact.



**Registration form on the :
Leadership and Management Skills for New Managers and Supervisors Conference**

code: 16338 **From:** 11 - 15 Jan 2027 **Venue:** Washington DC (USA) **Fees:** 8300 **Euro**

Complete & Mail or fax to Mercury Training Center at the address given below

Delegate Information

Full Name (Mr / Ms / Dr / Eng):

.....

Position:

.....

Telephone / Mobile:

.....

Personal E-Mail:

.....

Official E-Mail:

.....

Company Information

Company Name:

.....

Address:

.....

City / Country:

.....

Person Responsible for Training and Development

Full Name (Mr / Ms / Dr / Eng):

.....

Position:

.....

Telephone / Mobile:

.....

Personal E-Mail:

.....

Official E-Mail:

.....

Payment Method

☐ Please invoice me

☐ Please invoice my company