MERCURY

Strategic Financial Decision-Making Course

3 – 7 January 2027
Kuala Lumpur (Malaysia)



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Ref: 15490_310019 **Date:** 3 – 7 January 2027 **Location:** Kuala Lumpur (Malaysia) **Fees:** 4600 Euro

Introduction:

In the Strategic Financial Decision-Making course, participants will understand that finance and decisions are not merely choices but strategic moves that can shape an organization's future. Strategic financial decision-making involves carefully evaluating options, predicting outcomes, and aligning choices with long-term goals. In the fast-paced and ever-evolving world of finance, strategic decision-making plays a role in organizations' success.

With the technology, particularly the abundance of data, financial analysts are now adopting a data-driven approach to ensure precision and effectiveness in steering financial strategies. Financial decision-making is a critical aspect of any business's success. Understanding financial decision-making allows finance professionals to make informed choices that can boost profitability, minimize risks, and align with their organization's strategic objectives.

This Strategic Financial Decision-Making course delves into the financial decision-making process. It provides an in-depth analysis of financial decision-making models and tools. Participants will sharpen their financial decision-making skills while exploring strategies that can shape corporate and consumer financial decision-making.

The importance of financial decision-making cannot be understated, as it underlies the daily vital decisions finance professionals make. This Strategic Financial Decision-Making course illustrates why financial decision-making is important and how to leverage it for strategic advantage in a competitive business environment.

Targeted Groups:

- Finance Managers.
- Strategy, Budgeting, and Planning Managers.
- Finance and Treasury Professionals.
- Finance Analysts and Advisers.
- Employees who want to gain great knowledge to improve their careers.

Course Objectives:

At the end of this Strategic Financial Decision-Making course, the participants will be able to:

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- Understand the key principles of strategic financial management.
- Analyze financial statements to make informed decisions.
- Develop strategies for optimizing financial resources.
- Assess risk factors and their impact on financial decisions.
- Apply advanced financial modeling techniques.
- Integrate financial planning with corporate strategy.
- Evaluate investment opportunities for long-term growth.
- Improve decision-making through data-driven insights.

Targeted Competencies:

By the end of this Strategic Financial Decision-Making training, participants competencies will:

- Financial strategic thinking.
- Understanding financial statements.
- Financial analysis.
- Working capital management.
- Preparing operating budgets.
- Making capital budget decisions.
- Financial decision making.
- Cost management.
- Value management.

Course Content:

Unit 1: Importance of Strategic Financial Decision-Making:

- Role of Data in Decision-Making.
- Understanding Strategic Decision-Making.
- Definition and Significance.
- Components of a Data-Driven Approach.

Unit 2: The Role of Financial Analysts:

- Responsibilities in Decision-Making.
- Importance of Informed Decisions.
- Leveraging Data for Precision.
- Sources of Financial Data.

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Unit 3: Analytical Tools for Decision Support:

- Ensuring Effectiveness in Financial Strategies.
- Aligning Data with Organizational Goals.
- Adapting to Market Trends.

Unit 4: Challenges in Data-Driven Decision-Making:

- Overcoming Perplexity in Data.
- Addressing Burstiness in Financial Data.

Unit 5: Human Touch in Data-Driven Decisions:

- The Balance Between Data and Intuition.
- Integrating Emotional Intelligence.
- Building a Data-Driven Culture.
- Training Financial Teams.
- Fostering a Data-Centric Mindset.

Unit 6: Future Trends in Strategic Financial Decision-Making:

- Advancements in Technology.
- Success Stories of Data-Driven Financial Decision-Making.
- Learning from Failures and Adjusting Strategies.
- Predictive Analytics in Finance.

Unit 7: Tips for Implementing Data-Driven Approaches:

- Collaborative Decision-Making.
- Continuous Learning and Adaptation.
- Analyzing the Impact on Bottom Lines.
- Measuring Success:
    - Key Performance Indicators KPIs for Financial Decision-Making.
- Evaluating the ROI of Data-Driven Initiatives.