MERCURY

Leadership Skills for High-Performing Managers Course

23 – 27 November 2026
Madrid (Spain)



Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

Leadership Skills for High-Performing Managers Course

Ref: 9336_258691 **Date:** 23 – 27 November 2026 **Location:** Madrid (Spain) **Fees:** 5600 Euro

Introduction:

Most managers are evaluated as average by their peers and superiors even though they possess good job-specific skills and perform adequately. High-performing managers stand out because of the legacy they establish in their organizations.

In this high-performance leadership skills for managers program, we will understand these processes, develop a methodology for choosing your legacy, and understand the implementation process of a leadership plan. This unique program empowers you to play a leadership role in your organization, department, or section, benefiting your organization and career advancement.

This high-performance leadership skills for managers program provides the essential leadership skills managers and executives require to be recognized as high organizational performers. Each participant will leave with an action plan he can implement in his organization.

Targeted Groups:

- Experienced team leaders.
- Junior/middle managers.
- Supervisors.

Course Objectives:

At the end of this high-performance leadership skills for managers course, the participants will be able to:

- Understand your role as a leader.
- Identify and leverage talent within the team.
- Engage and motivate the team with shared vision and values.
- Establish clear objectives and standards of performance for the team.
- Measure and manage team performance.
- Manage and use conflict and challenge.
- Optimize team flexibility and commitment.

Targeted Competencies:

By the end of this high-performance leadership skills for managers training, the participant's competencies will be able to:

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- Leadership skills.
- Team management.
- Performance management.
- Communication skills.
- Emotional intelligence.
- Delegation and empowerment.

Leadership Skills for High-Performing Managers:

The Leadership Skills for High-Performing Managers Course will equip participants with the essential leadership skills required for effective management roles. This comprehensive program explores key leadership skills for managers, emphasizing the critical attributes that contribute to success in high-performance management.

Participants will clearly understand what constitutes leadership skills for managers and learn practical strategies to enhance their leadership capabilities. Through this leadership skills certificate program, attendees delve into the definition of leadership skills, focusing on the specific competencies needed to excel in leadership roles.

The curriculum covers important leadership skills for managers, including communication, decision-making, team building, and strategic thinking. By completing this leadership skills training program, participants develop a solid foundation in high-performance management, preparing them to lead effectively in dynamic organizational environments.

Whether you are a seasoned manager seeking to refine your skills or aspiring to elevate your leadership capabilities, this course provides actionable insights into becoming a high-performing manager. Join us to unlock the potential of high-performance management and cultivate the leadership skills essential for managerial success.

Course Content:

Unit 1: Teams and Their Leaders:

- Teams, leaders, and managers.
- Key leadership tasks.
- Influence, authority, and power.
- Leadership styles and style flexibility.
- Self-awareness.
- Emotional intelligence and rapport.

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Unit 2: Vision, Direction, and Alignment:

- Creating a shared vision.
- Aims, objectives, and goal alignment.
- Developing meaningful objectives and indicators.
- Divergent approaches to problem-solving.
- Communicating a compelling vision.
- Delivering challenging messages.

Unit 3: Team Dynamics:

- Team development.
- The sociology of the team.
- Characteristics of high-performing teams.
- Balancing team roles.
- Non-traditional team structures.
- Delegation and empowerment.

Unit 4: Developing The Team:

- Learning and competence.
- Building a coherent team.
- Self-managing teams and their challenges.
- Coaching, mentoring, and self-directed learning.
- Feedback and appraisal.
- Leveraging team strengths for peak performance.

Unit 5: Performance and Conflict Management:

- Defining performance.
- Approaches to measuring team and individual performance.
- Performance through the eyes of the customer.
- Performance management: Science or art?
- Conflict as a catalyst for team development.
- Dealing with challenging interpersonal relations.

Conclusion:

The Leadership Skills for High-Performing Managers Course equips participants with critical leadership skills essential for success in high-performance management roles. Throughout this intensive training program, participants gain a deep understanding of important leadership skills for managers, covering key competencies such as effective communication, strategic decision-making, team development, and visionary leadership.

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By completing this leadership skills certificate program, attendees acquire a recognized credential that validates their proficiency in leadership skills for managers. This comprehensive, high-performance leadership skills for managers course not only defines leadership skills for managers but also provides practical tools and techniques to cultivate these skills in real-world scenarios.

The program empowers high-performing managers to excel in their roles, enabling them to lead confidently, foster innovation, and drive organizational success. Suppose you aspire to enhance your leadership capabilities and become a high-performance manager. In that case, this training is the ideal pathway to achieving your professional goals. Unlock your potential and elevate your career with our Leadership Skills for High-Performing Managers Course.