MERCURY

Charter and Ship Management

4 – 8 April 2027
Muscat (Oman)



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Ref: 121753_1084971 **Date:** 4 – 8 April 2027 **Location:** Muscat (Oman) **Fees:** 5500 Euro

Introduction

This Charter and Ship Management course provides an understanding of chartering principles and modern ship management practices in the maritime industry. It explores the operational, commercial, and technical aspects governing vessel utilization and charter agreements. Participants gain insight into global shipping markets and freight operations. The program explains how charter parties are structured and how risks are managed in maritime operations. It highlights efficiency, compliance, and cost control in ship management. learners develop a clear view of how shipping assets are optimized in global trade.

Targeted Groups

This Charter and Ship Management training targets professionals seeking knowledge and skills:

- Shipping company staff involved in vessel operations.
- Chartering executives and commercial managers.
- Maritime logistics and supply chain officers.
- Port and terminal operations personnel.
- Shipbrokers and freight coordinators.
- Marine operations supervisors.
- Trade and transport analysts.
- Junior professionals entering the shipping industry.

Course Objectives

Participants will achieve the following objectives by completing the Charter and Ship Management course:

- Understand core principles of chartering and ship operations.
- Learn types of charter agreements and freight structures.
- Analyze ship management functions in commercial shipping.
- Interpret charter party clauses and operational risks.
- Develop awareness of vessel scheduling and voyage planning.
- Examine cost-control and revenue-optimization methods.
- Apply maritime compliance and regulatory requirements.
- Understand global shipping market dynamics and trends.
- Improve decision-making in charter negotiations.
- Strengthen operational efficiency in ship management processes.

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Targeted Competencies

Participants will gain the following competencies during the Charter and Ship Management program:

- Ability to evaluate charter types and shipping contracts.
- Skill in analyzing vessel performance and utilization.
- Understanding of freight calculation and cost structures.
- Competence in managing ship operations workflows.
- Ability to interpret maritime legal and contract terms.
- Skill in coordinating chartering communications effectively.
- Awareness of risk management in shipping operations.
- Ability to support commercial shipping decisions.

Studying Scenarios

In this Charter and Ship Management training, participants develop skills through the following scenarios:

- Handling vessel charter negotiations under market pressure.
- Managing delays in shipping schedules and reallocations.
- Evaluating freight cost changes in volatile markets.
- Resolving disputes in charter party agreements.
- Planning efficient vessel deployment for global routes.

Course Content

Unit 1: Introduction to Charter and Ship Management

- Overview of the global shipping industry structure.
- Fundamentals of chartering in maritime trade.
- Roles in ship management organizations.
- Types of vessels used in commercial shipping.
- Basics of freight transportation systems.
- Introduction to shipping documentation flow.
- Key concepts in ship utilization and efficiency.

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Unit 2: Chartering Principles and Agreements

- Time charter vs voyage charter differences.
- Bareboat charter operational structure.
- Charter party contract fundamentals.
- Key clauses in shipping agreements.
- Freight rate calculation methods.
- Laytime and demurrage basics.
- Risk allocation in charter contracts.
- Negotiation fundamentals in charter deals.

Unit 3: Ship Operations and Commercial Management

- Voyage planning and execution process.
- Cargo handling and stowage planning.
- Fleet scheduling and vessel allocation.
- Operational cost control methods.
- Fuel consumption optimization strategies.
- Port call coordination procedures.
- Performance monitoring of vessels.
- Commercial reporting in ship operations.

Unit 4: Maritime Risk, Compliance, and Legal Framework

- International maritime regulations overview.
- Safety management system requirements.
- Environmental compliance in shipping operations.
- Insurance principles in ship management.
- Liability and dispute resolution processes.
- Contractual risk identification methods.
- Inspection and audit procedures.
- Documentation for legal compliance.

Unit 5: Advanced Ship Management and Market Dynamics

- Global shipping market cycles analysis.
- Freight market volatility and trends.
- Digital transformation in ship management.
- Data-driven decision-making tools.
- Strategic fleet optimization techniques.
- Sustainable shipping practices adoption.
- Cost benchmarking in maritime operations.
- Advanced chartering strategies in global trade.

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Final Insights & Key Takeaways

This course strengthens professional capability in Charter and Ship Management through practical commercial and operational understanding. It builds a strong foundation for managing shipping assets efficiently in global maritime markets.