MERCURY

Finance Functional Scope and Key Responsibilities

24 – 28 January 2027
Istanbul (Turkey)



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Introduction

The Finance Functional Scope and Key Responsibilities course provides participants with a thorough understanding of core financial operations. It covers essential functional areas, including accounts payable, accounts receivable, general ledger management, budgeting, and treasury operations. This course emphasizes the practical application of financial knowledge to enhance organizational efficiency and accountability. Participants will develop a structured approach to managing financial processes and controlling organizational resources. The training supports both theoretical understanding and practical implementation of financial tasks. Learners will optimize financial workflows and improve reporting accuracy.

Targeted Groups

This Finance Functional Scope and Key Responsibilities training targets professionals seeking knowledge and skills:

- Finance officers seeking to broaden operational knowledge.
- Accountants looking to enhance ledger and reconciliation skills.
- Budget analysts aim to improve planning capabilities.
- Treasury staff manage cash flow and liquidity.
- Financial controllers oversee accounts payable and receivable.
- Professionals preparing for financial audits or reporting tasks.
- Managers responsible for departmental financial operations.

Course Objectives

Participants will achieve the following objectives by completing the Finance Functional Scope and Key Responsibilities course:

- Understand the functional areas of financial operations.
- Manage accounts payable efficiently.
- Oversee accounts receivable and maintain accurate records.
- Maintain general ledger integrity.
- Prepare and analyze budgets effectively.
- Apply treasury management techniques to optimize cash flow.
- Identify discrepancies and implement corrective measures.
- Align financial tasks with organizational strategy.
- Support internal audits and reporting requirements.
- Utilize financial knowledge to improve operational decisions.

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Targeted Competencies

Participants will gain the following competencies during the Finance Functional Scope and Key Responsibilities program:

- Expertise in accounts payable and receivable management.
- Proficiency in general ledger maintenance and reconciliation.
- Competence in budgeting and cost control.
- Knowledge of treasury operations and cash flow management.
- Ability to prepare accurate financial statements.
- Skills to analyze financial data for decision-making.
- Capability to ensure compliance with financial policies.
- Problem-solving skills in financial scenarios.
- Effective reporting for management and stakeholders.
- Strategic thinking in financial planning and resource allocation.

Studying Scenarios

In this Finance Functional Scope and Key Responsibilities training, participants develop skills through the following scenarios:

- Processing vendor invoices and ensuring timely payments.
- Managing customer receivables and resolving overdue accounts.
- Reconciling general ledger accounts and correcting errors.
- Preparing departmental budgets and monitoring expenditures.
- Managing cash positions and forecasting liquidity needs.
- Simulating financial audits and generating accurate reports.
- Evaluating financial data to support strategic decisions.

Course Content

Unit 1: Introduction to Financial Functional Areas

- Overview of the finance department and its key roles.
- Understanding accounts payable and receivable processes.
- Introduction to general ledger management.
- Importance of budgeting in financial planning.
- Treasury and cash management fundamentals.
- Compliance requirements in financial operations.
- Key metrics for financial performance evaluation.

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Unit 2: Accounts Payable and Receivable

- Invoice processing and validation techniques.
- Vendor management and payment scheduling.
- Customer invoicing and collections procedures.
- Maintaining accurate records for payables and receivables.
- Addressing discrepancies and resolving disputes.
- Tools and software for efficient accounts management.
- Internal controls to prevent financial errors and fraud.
- Reporting accounts payable and receivable to management.

Unit 3: General Ledger and Financial Reporting

- Structure and components of the general ledger.
- Recording financial transactions systematically.
- Ledger reconciliation and error correction.
- Preparing trial balances and supporting schedules.
- Ensuring accuracy in financial statements.
- Integration with budgeting and treasury functions.
- Using financial reports for decision-making.
- Compliance with reporting standards and policies.

Unit 4: Budgeting and Financial Planning

- Understanding the budgeting process and methodology.
- Forecasting revenues and estimating costs.
- Variance analysis between actual and budgeted figures.
- Aligning departmental budgets with organizational goals.
- Prioritizing expenditures and controlling costs.
- Preparing capital and operational budgets.
- Monitoring budget performance continuously.
- Using budgeting tools to improve accuracy and efficiency.

Unit 5: Treasury and Cash Flow Management

- Overview of treasury responsibilities and strategies.
- Monitoring daily cash positions.
- Forecasting cash requirements and liquidity planning.
- Managing short-term investments and funding sources.
- Mitigating financial risk through cash management.
- Coordinating with banks and financial institutions.
- Implementing treasury policies and procedures.
- Optimizing financial resources for organizational performance.

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Final Insights & Key Takeaways

Participants will leave the course with the ability to manage financial functions effectively and apply structured approaches to accounts, budgeting, and treasury operations. Mastery of these competencies supports organizational efficiency and enhances financial decision-making.