MERCURY

# Middle Office Operations in Financial Institutions

21 – 25 June 2027
Milan (Italy)



Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

# Middle Office Operations in Financial Institutions

**Ref:** 16173_1081481 **Date:** 21 – 25 June 2027 **Location:** Milan (Italy) **Fees:** 6200 Euro

## Introduction:

The Middle Office Operations in Financial Institutions training course equips finance professionals with a deep understanding of the essential processes, responsibilities, and risk management frameworks that define the middle office. Positioned between the front and back office, the middle office plays a critical role in trade support, risk oversight, and compliance reporting.

This Middle Office Operations in Financial Institutions course examines the operational infrastructure, internal controls, and systems required to maintain transactional integrity and ensure regulatory compliance. Participants will gain practical skills in trade validation, profit and loss P&L attribution, risk metrics analysis, and reconciliation techniques.

The Middle Office Operations in Financial Institutions program provides insights into evolving trends in middle office automation and integration with digital platforms. It enhances interdepartmental communication and operational efficiency. It is ideal for professionals aiming to understand the strategic importance of middle office functions in today's complex financial environment.

## Targeted Groups:

This Middle Office Operations in Financial Institutions training targets professionals seeking specialized knowledge and skills:

- Middle office analysts and associates.
- Operations managers in banks and asset management firms.
- Risk management and compliance officers.
- Trade support and reconciliation staff.
- Professionals in investment and corporate banking.
- Treasury operations personnel.
- Financial control and P&L reporting teams.
- Back-office employees transition to middle-office roles.
- Internal auditors focus on financial operations.
- IT professionals supporting financial systems integration.

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## Course Objectives:

Participants will achieve the following objectives by completing the Middle Office Operations in Financial Institutions course:

- Understand the core responsibilities and structure of the middle office.
- Analyze the trade lifecycle and identify control points across its phases.
- Evaluate risk management tools used in middle office operations.
- Implement effective trade matching and confirmation processes to ensure seamless trade execution.
- Identify operational risks and apply mitigation strategies.
- Apply financial regulations to reporting and compliance practices.
- Enhance interdepartmental communication for seamless operations.
- Utilize performance metrics to monitor and improve middle office efficiency.
- Develop documentation procedures for audit readiness and compliance.
- Adapt to evolving financial technologies in middle office environments.
- Recognize the role of the middle office in safeguarding trade accuracy.
- Review key reports such as P&L attribution and risk exposure.
- Assess the impact of system integration and automation in reducing errors.
- Examine case studies to relate theoretical learning to real-world practice.

## Targeted Competencies:

Participants will gain the following competencies during the Middle Office Operations in Financial Institutions program:

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- Trade processing and exception handling.
- Operational risk identification and control.
- Financial instruments and trade lifecycle expertise.
- Compliance reporting and documentation.
- Reconciliation and settlement oversight.
- Risk and P&L analysis accuracy.
- Coordination between front, middle, and back offices.
- Use of technology platforms for middle office functions.
- Interpretation of regulatory and compliance frameworks.
- Enhancement of internal control procedures.

## Course Content:

### Unit 1: Foundations of Middle Office in Financial Institutions:

- Overview of financial institution operations: front, middle, and back office.
- Role and value of the middle office in risk control and operations.
- Core responsibilities: trade support, P&L control, and compliance.
- Interaction between the middle office and front-office trading desks.
- Key performance indicators KPIs are used in middle office performance.
- Introduction to key systems: trade capture, booking, and reporting.
- Understanding operational flows and transaction monitoring.
- Differences in middle office structures across banks and asset managers.
- Real-world examples of middle office failures and lessons learned.

### Unit 2: Trade Lifecycle and Middle Office Controls:

- The complete trade lifecycle: from initiation to settlement.
- Trade validation, booking, and enrichment processes.
- Matching, affirmation, and confirmation procedures.
- Role of the middle office in trade amendments and cancellation workflows.
- Exception handling and root cause analysis.
- Trade status reporting and escalation protocols.
- Introduction to straight-through processing STP systems.
- Risk exposure at various stages of the trade cycle.
- Use of middle office dashboards and control tools.

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## Unit 3: Risk Management and P&L Attribution:

- Risk types relevant to the middle office include credit, market, and operational risks.
- Middle office role in VaR Value at Risk reporting.
- Overview of P&L calculation and reconciliation techniques.
- Attribution of daily and monthly P&L to trading activities.
- Stress testing and scenario analysis in support of risk functions.
- Independent price verification and valuation adjustment xVA.
- Middle office teams utilize performance monitoring tools to track and analyze their activities.
- Alignment between P&L and risk reporting with accounting standards.
- How Regulatory Capital Affects Middle Office Reporting.

## Unit 4: Compliance, Reporting & Reconciliation:

- Regulatory compliance overview: MiFID II, Basel III, EMIR, etc.
- Trade surveillance and transaction reporting obligations.
- Data quality assurance for internal and external reports.
- Daily and monthly reconciliations: trades, cash, positions.
- Break down resolution processes and counterparty communication.
- KYC/AML procedures affecting trade operations.
- Reporting for internal audit and external regulators.
- Reconciliation tools and automated reporting software.
- The Importance of Timely Exception Closure in Compliance.

## Unit 5: Technology, Automation & Future of Middle Office:

- Key middle office systems and software e.g., Murex, Calypso, MarkitSERV.
- Emerging technologies: AI, machine learning, and RPA in trade support.
- Integration of front-to-back platforms for transparency and speed.
- Cloud Computing and the Digital Transformation of the Middle Office.
- Cybersecurity risks in financial operations platforms.
- Case study: Implementation of trade automation in a global bank.
- Impact of data analytics on trade performance and exception trends.
- Continuous improvement initiatives and agile middle office operations.
- Future skills and capabilities required in evolving middle office roles.

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## Final Insights & Key Takeaways:

The Middle Office Operations in Financial Institutions course equips participants with the essential skills to manage risk, enhance trade support, and ensure compliance in contemporary financial environments. The middle office is no longer a passive support function but a strategic control layer essential for institutional stability. Understanding its processes enables professionals to contribute effectively to organizational resilience and regulatory integrity. They will adapt to technological changes and perform in complex financial ecosystems.