MERCURY

Goal Setting, Planning & Decision Making Conference

22 – 26 March 2027
Geneva (Switzerland)



Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

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Ref: 8193_1081203 **Date:** 22 – 26 March 2027 **Location:** Geneva (Switzerland) **Fees:** 6500 Euro

Introduction:

The competitive business environment necessitates a dedicated focus on practices that foster practical goal-setting, meticulous planning, and strategic decision-making. Enterprises and organizations must seek more productive planning methods, appropriate goal setting, and robust decision-making techniques.

This goal-setting, planning, and decision-making workshop involves setting clear goals, formulating detailed plans, and making decisions that transform processes and adapt to meet customers' and stakeholders' evolving needs. Harnessing productive practices is essential for effective and efficient work management and for implementing organizational change.

This goal-setting, planning, and decision-making conference aims to equip participants with an understanding of various management methods, processes, and procedures and hands-on practice of essential management techniques.

The teachings are rooted in a simple theoretical framework that participants in this goal-setting, planning, and decision-making seminar can easily tailor to their organizations' or companies' needs. The blend of theory and practical exercises reinforces participants' abilities to manage work more effectively and efficiently.

Enhancing Goal-Setting Training: Empowering for Performance Excellence:

This goal-setting, planning, and decision-making conference extends beyond traditional learning in an age where best goal-setting practices are paramount. Participants will explore advanced goal-setting, planning, and decision-making strategies, tailoring these concepts to their dynamic work environments. Managers and leaders will learn to synergize these elements for a holistic approach to organizational success.

Targeted Groups:

- Managers.
- Supervisors.
- Team leaders.
- Human resources department personnel.
- Employees are seeking crucial management skills.

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Conference Objectives:

At the end of this goal-setting, planning, and decision-making conference, participants will be able to:

- Understand and enhance the skills necessary for practical goal setting and timely completion of tasks.
- Recognize internal and external factors shaping daily planning and decision-making.
- Apply essential planning process tools to strategize work.
- Set goals effectively and efficiently.
- Master the establishment and maintenance of task deadlines.
- Explore methods of honing decision-making processes.
- Implement delegation as a tool for goal setting and planning.
- Acknowledge the traits of supportive colleagues in team scenarios.
- Foster positive interpersonal skills for improved team dynamics.
- Elevate the quality of individual and team-based decisions.
- Fortify individual and team performance with productive management procedures.
- Formulate effective work plans for individuals and teams.
- Delve into management techniques for planning, prioritizing, and goal attainment.
- Sharpen interpersonal interaction to bolster teamwork.
- Exhibit proficiency in developing plans and adeptness in decision-making.
- Establish and preserve efficient procedures within the organization.
- Accomplish tasks within set timeframes and budgets.
- Advance performance in setting and achieving goals.

Targeted Competencies:

At the end of this goal-setting, planning, and decision-making conference, the target competencies will be able to:

- Project Management.
- Planning Management.
- Performance Management.
- Human Interaction Skill.
- Creative Imagination.
- Decision Making.
- Change Management.

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Conference Content:

Unit 1: Current Status of Setting Goals, Planning, and Decision Making:

- Overview of organizational change impacts on goals, planning, and decision-making.
- Assessment of the current standings of organizations, teams, and individual work.
- Review of core management processes and skill sets.
- Employment of planning processes for goal setting and initiating tasks.

Unit 2: The Significance of Goal Setting and Planning Management:

- Integration of goals, project scope, work structure, and management planning.
- Assessment of initial resource needs.
- Identification and management of risks that influence work priorities and timelines.
- Effective communication in response to the who, what, where, when, how, and why of planning.
- The importance of high-quality planning in managing work assignments.

Unit 3: Prioritizing and Decision-Making in Planning:

- Ensuring the establishment of task priorities through planning.
- Time management, scheduling, and adherence to deadlines within planning.
- Integration of various functions into a cohesive work plan.
- Enhancement of communication and listening abilities.
- Delegation strategies to allocate responsibility and authority effectively.
- Techniques for sound and strategic decision-making.

Unit 4: Collaborating with Your Team:

- Identification of essential skills to garner team support.
- Group dynamic skills critical to team success.
- The role of interpersonal skills in personal and team decision-making.
- Empowering teams through informed delegation and shared decision-making.
- The significance of effective communication in team relationships.

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Unit 5: Formulating Personal and Team Change Action Plans:

- Innovation and strategies for personal and team adaptation.
- Understanding change processes and human behavior related to change.
- Goal-setting techniques for personal and team evolution.
- Approaching resistance to change effectively.
- Development of comprehensive action plans for personal and team progress.