MERCURY

Achieving Excellence in Operations Planning and Execution

27 – 31 December 2026
Online



Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

Achieving Excellence in Operations Planning and Execution

Ref: 15928_1080723 **Date:** 27 – 31 December 2026 **Location:** Online **Fees:** 1900 Euro

Introduction:

Any organization striving to maintain a competitive edge in today's dynamic business environment must achieve excellence in operations planning and execution. This Achieving Excellence in Operations Planning and Execution course equips participants with the tools, techniques, and insights to align operational objectives with strategic goals, ensuring smooth and efficient day-to-day activities. By developing robust operational systems and procedures, they will learn to enhance productivity across various functions.

The Achieving Excellence in Operations Planning and Execution training emphasizes managing operational risks, preparing for emergencies, and applying effective decision-making and problem-solving strategies to address challenges and drive continuous improvement. Whether they are in leadership, operations, or process management, mastering these elements will contribute to their organization's long-term success.

The Achieving Excellence in Operations Planning and Execution course equips operations planning managers with the skills and knowledge to master operations planning and execution. Understanding the objectives of operations planning is critical to achieving operational excellence. By delving into what operations planning truly entails, they will learn how to implement an operations execution system that aligns with organizational goals.

Achieving excellence in operations means optimizing every step of the process, from planning to execution, to ensure consistency and high performance. This Achieving Excellence in Operations Planning and Execution training will help participants build a streamlined, successful framework for their operations planning and execution processes by guiding them through the systems and strategies needed to achieve this goal.

Targeted Groups:

- Senior and Mid-Level Operations Managers.
- Strategic Planners and Business Analysts.
- Process Improvement Specialists.
- Project Managers and Team Leaders.
- Risk Management Professionals.
- Supply Chain and Logistics Managers.
- Production and Manufacturing Supervisors.
- Business Consultants and Advisors.
- Quality Assurance and Control Personnel.
- Senior Executives focused on Operational Efficiency.

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Course Objectives:

At the end of this Achieving Excellence in Operations Planning and Execution course, the participants will be able to:

- Identify key operational objectives and align them with organizational strategy.
- Develop and implement operational systems to enhance efficiency and productivity.
- Design procedures that optimize performance and streamline operations.
- Analyze and manage operational risks to ensure business continuity.
- Plan for emergency scenarios and mitigate potential disruptions.
- Apply decision-making tools and problem-solving techniques to improve outcomes.
- Foster a culture of continuous improvement and operational excellence.
- Enhance leadership skills to guide teams toward operational success.
- Measure and track performance to ensure operational goals are met.
- Build resilience and adaptability in operations to handle change and challenges.

Targeted Competencies:

By the end of this Achieving Excellence in Operations Planning and Execution training, the participant's competencies will:

- Strategic alignment of operational objectives with business goals.
- Development of efficient operational systems and procedures.
- Risk management and emergency preparedness planning.
- Decision-making and problem-solving techniques.
- Performance monitoring and continuous improvement.
- Operational efficiency and productivity optimization.
- Leadership and team coordination in operations.
- Analytical thinking and data-driven decision-making.
- Crisis management and resilience planning.
- Communication and stakeholder management skills.

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Course Content:

Unit 1: Aligning Operational Objectives with Strategic Goals:

- Understand the importance of aligning operations with strategic objectives.
- Identify key operational objectives that support business goals.
- Learn how to assess organizational goals and translate them into operational targets.
- Develop methods to ensure alignment between short-term operations and long-term strategy.
- Use performance metrics to measure alignment and success.
- Analyze potential gaps between operational and strategic goals and find solutions.
- Understand the role of leadership in aligning operations with organizational vision.
- Conduct regular reviews to maintain alignment as business goals evolve.

Unit 2: Developing and Implementing Operational Systems:

- Identify critical operational processes within the organization.
- Learn best practices for creating effective operational systems and workflows.
- Develop systems that improve productivity, efficiency, and quality.
- Implement lean principles to reduce waste and streamline operations.
- Use technology to automate and optimize operational processes.
- Develop standard operating procedures SOPs to guide consistent performance.
- Monitor and adjust systems to continuously improve efficiency.
- Train teams to adapt to new systems and ensure smooth implementation.

Unit 3: Managing Operational Risks and Emergency Preparedness:

- Identify potential operational risks and vulnerabilities.
- Develop strategies to mitigate risks and avoid operational disruptions.
- Learn how to assess the likelihood and impact of risks.
- Create emergency response plans for various operational scenarios.
- Build risk management frameworks that address both short-term and long-term risks.
- Incorporate safety protocols to minimize harm in emergencies.
- Develop business continuity plans to maintain operations during crises.
- Train employees on emergency procedures and risk management practices.
- Regularly review and update risk management strategies to ensure effectiveness.

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Unit 4: Enhancing Decision-Making and Problem-Solving Skills:

- Apply decision-making models to improve operational choices.
- Use data analysis tools to make informed decisions.
- Incorporate risk assessments into the decision-making process.
- Learn how to prioritize issues and solve complex operational problems.
- Develop creative problem-solving techniques for unique operational challenges.
- Use collaborative tools to encourage team input in decision-making.
- Analyze past decisions to identify areas for improvement and lessons learned.
- Build decision-making frameworks that enhance speed and accuracy.
- Incorporate feedback mechanisms to refine operational decisions.

Unit 5: Monitoring, Measuring, and Improving Operational Performance:

- Learn how to set Key Performance Indicators KPIs for operations.
- Use performance data to assess operational effectiveness and productivity.
- Develop a performance measurement system that provides real-time insights.
- Learn techniques to analyze and interpret performance data effectively.
- Use benchmarking to compare operational performance against industry standards.
- Establish a continuous improvement cycle based on performance analysis.
- Implement corrective actions when performance falls short of goals.
- Foster a culture of accountability where team members contribute to improving performance.
- Conduct regular performance reviews and adjust strategies as necessary.
- Focus on sustaining high performance by celebrating successes and learning from failures.