MERCURY

Building Personal Leadership Skills: Creating Stronger Relationships for Organization

3 – 7 May 2027
Madrid (Spain)



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Ref: 8004_1079739 **Date:** 3 – 7 May 2027 **Location:** Madrid (Spain) **Fees:** 5600 Euro

Introduction to Personal Leadership Development

Personal leadership is the foundation of solid professional relationships and organizational success. This leadership in organizations seminar is designed to guide attendees in developing their personal leadership skills to foster stronger relationships within their organizations.

In the developing personal leadership skills course, participants will learn to apply their self-confidence, self-determination, and people management abilities to become influential leaders committed to achieving their objectives.

This interactive personal leadership course will provide the tools necessary to transition from a competent professional to an exceptional one, emphasizing the importance of leadership skills in the modern business landscape.

Unlocking Personal Leadership Potential

Enroll in our comprehensive building personal leadership skills course tailored for organizational success. Discover the intricate dynamics between personality and leadership, and master fostering long-term loyalty relationships within your team.

From understanding the fundamentals of personal leadership to cultivating strong personality traits, this building personal leadership skills training equips you with the skills to create and sustain impactful relationships within your organization.

In this building personal leadership skills course, participants will embark on a transformative journey of personal development and self-leadership and unlock their full potential as leaders in their field.

Target Audience

- Managers from all levels.
- Supervisors.
- Team Leaders.
- Human Resources Personnel.

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Course Objectives

By the end of this personal leadership training, participants will be able to:

- Develop effective working relationships with others staff, peers, supervisors, customers.
- Treat people with respect and fairness open-minded; nonjudgmental.
- Initiates interactions and establishes rapport with others.
- Work cooperatively with others despite differences in values, cultures, or opinions.
- Concern: show an awareness of or sensitivity to the needs and perspectives of others.
- Understand and express disagreement Tactfully.
- Address disagreement or conflict directly and straightforwardly.
- Identify areas of agreement and build consensus around them.
- Inspire and direct their team to more excellent skills and motivation.
- Spot opportunities for strategic alliances with peers, staff, and superiors.
- Become a visionary, innovative, and successful leader.
- Identify their leadership strengths and weaknesses and the strengths and weaknesses of their staff.
- Develop a leadership style that flexes to the person and situation.
- Be a successful coach, mentor, and communicator.
- Learn how to be a disciplined person.

Target Competencies

In this personal leadership skills course, the target competencies will be able to:

- Leadership in organizations.
- Team building and management.
- Communication proficiency.
- Delegation and empowerment.
- Learn about coaching and personal development leadership.

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Course Content

Unit 1: The Empowering Tools of Leadership: Motivating and Delegating

- Identifying the critical motivation factors.
- Appreciating how different theories of motivation can be applied to the work setting.
- Tailor motivational efforts to individual employees and different situations.
- Identify the benefits and the barriers to delegation.
- Identify the different delegation styles and understand the guidelines for how and when to use them.
- Evaluate employees and situations and determine the appropriate delegation style.
- The difference between doing, leading, and managing.

Unit 2: The Attributes and Characteristics of Successful Leadership

- Characteristics of highly effective leaders.
- The difference between traditional and transformational leadership.
- Using a flexible, effective leadership style.
- Understanding a leadership mindset.
- Effective leadership and emotional intelligence.
- Practicing effective decision-making.
- How do you build an effective, proactive team?

Unit 3: Coaching for Top-Quality Performance

- Performance appraisals to performance management and manager's self-evaluation.
- Managerial barriers to effective performance appraisals.
- How do you assess an employee's performance fairly, avoiding subjectivity and bias?
- The benefits of ongoing performance management.
- Leadership/coaching behavior assessment.
- Your leadership/coaching style strengths and gaps.
- Using performance management as a leadership strategy.

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Unit 4: How to Become an Environmental Change Agent

- Defining a learning environment and its benefits.
- Senge's five learning disciplines.
- Personal mastery and learning to expand our capacity to create the results we most desire.
- Mental models and seeing how our internal pictures of the world shape our actions.
- Shared vision and building a sense of commitment in a group.
- Team learning and creating a thinking synergistic environment.
- Systems thinking is a language for describing the forces that shape the behavior of systems.

Unit 5: Building Effective Communication Skills

- Stress the significance of interpersonal communication for leadership roles.
- Foster trust and credibility through actions.
- Navigate perceptions in communication.
- Enhance self-concept for leadership success.
- Convey clear and concise messages to teams and stakeholders.

This comprehensive self-leadership workshop is designed to equip attendees with the necessary skills to create and maintain solid and loyal relationships that contribute to the success and growth of their organizations. Through this personal leadership course, participants will become influential leaders capable of nurturing a collaborative, innovative, and high-performing work environment.