Post-Award Contract Management: Contract Life Cycle

22 – 26 November 2026
Cairo (Egypt)

Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

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Introduction

The Post-Award Contract Management: Contract Life Cycle course provides an understanding of contract management after award, through every stage until successful closure. It focuses on the principles, processes, and practices for administering contractual obligations, monitoring performance, and maintaining effective stakeholder relationships. It explores full contract lifecycle management approaches, including execution, compliance monitoring, change management, risk control, and final contract completion. Participants will gain insights into advanced post-award contract management techniques that support operational efficiency and business value. The program emphasizes practical contract administration concepts for professionals responsible for ensuring contractual success and organizational objectives. Learners will understand how to manage contracts strategically throughout their complete lifecycle.

Targeted Groups

This Post-Award Contract Management: Contract Life Cycle training targets professionals seeking knowledge and skills:

- Contract managers handle post-award contract activities.
- Procurement professionals managing supplier agreements.
- Project managers oversee contractual performance.
- Commercial teams are responsible for contract administration.
- Legal professionals supporting contract compliance processes.
- Supply chain specialists manage vendor relationships.
- Finance professionals are monitoring contractual obligations.
- Business leaders are improving contract lifecycle performance.

Course Objectives

Participants will achieve the following objectives by completing the Post-Award Contract Management: Contract Life Cycle course:

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- Understand the complete contract lifecycle management process from award to closure.
- Develop effective approaches for post-award contract administration and control.
- Analyze contractual obligations, responsibilities, and performance requirements.
- Apply structured methods for monitoring contract execution and compliance.
- Identify risks affecting contract performance and implement mitigation strategies.
- Manage contract changes, variations, claims, and disputes effectively.
- Improve communication between contract stakeholders throughout the contract lifecycle.
- Evaluate supplier performance using measurable contract management practices.
- Strengthen decision-making through advanced contract monitoring techniques.
- Understand best practices for contract documentation and reporting.
- Apply lifecycle management principles to optimize contract outcomes.
- Enhance organizational capability in managing complex post-award contracts.

Targeted Competencies

Participants will gain the following competencies during the Post-Award Contract Management: Contract Life Cycle program:

- Ability to manage contracts throughout their complete lifecycle.
- Skills in post-award contract administration and governance.
- Capability to monitor obligations and contractual performance.
- Understanding of contract compliance and risk management practices.
- Ability to manage contract changes and negotiations.
- Competence in stakeholder communication and coordination.
- Skills in contract documentation and reporting procedures.
- Ability to evaluate supplier and contractor performance.
- Knowledge of advanced lifecycle management techniques.

Studying Scenarios

In this Post-Award Contract Management: Contract Life Cycle training, participants develop skills through the following scenarios:

- Managing supplier performance issues after contract award.
- Reviewing contract changes and controlling variations.
- Handling compliance challenges during contract execution.
- Analyzing disputes between contracting parties.
- Monitoring project deliverables and contractual milestones.
- Planning effective contract closure processes.

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MERCURY

Course Content

Unit 1: Contract Life Cycle Management Fundamentals

- Understanding the principles of contract lifecycle management and its strategic importance.
- Exploring the stages of a complete contract lifecycle from initiation to closure.
- Examining the transition process from contract award to post-award management.
- Identifying key roles and responsibilities in contract lifecycle management.
- Understanding the relationship between procurement, contracts, and business objectives.
- Reviewing contract governance structures and management frameworks.
- Analyzing how effective lifecycle management improves operational performance.
- Exploring best practices for managing complex contractual relationships.

Unit 2: Contract Management and Administration After Award

- Understanding the responsibilities of post-award contract management professionals.
- Managing contract documentation, records, and administrative requirements.
- Establishing procedures for contract execution and performance tracking.
- Monitoring contractual obligations, milestones, and deliverables.
- Applying contract administration techniques to maintain compliance.
- Managing communication channels between contractors and stakeholders.
- Reviewing contract reporting requirements and performance documentation.
- Understanding the importance of accurate contract records throughout execution.

Unit 3: Post-Award Contract Management Through Contract Closure

- Managing the complete post-award phase from execution to completion.
- Monitoring contractor performance against agreed contractual requirements.
- Evaluating key performance indicators for contract success measurement.
- Managing contract changes, amendments, and scope adjustments.
- Understanding variation management processes and approval procedures.
- Identifying and controlling risks during contract implementation.
- Managing claims, disputes, and resolution processes effectively.
- Preparing contracts for successful completion and formal closure.

Unit 4: Full Contract Lifecycle Management Strategies

- Developing integrated approaches for full contract lifecycle management.
- Connecting contract planning, execution, monitoring, and closure activities.
- Understanding advanced contract performance management techniques.
- Applying risk-based approaches to lifecycle contract management.
- Improving collaboration between internal teams and external partners.
- Managing supplier relationships throughout the contractual period.
- Evaluating contract effectiveness through performance analysis.
- Implementing continuous improvement practices in contract management processes.

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Unit 5: Advanced Post-Award Contract Management and Lifecycle Optimization

- Exploring advanced methods for improving post-award contract management.
- Applying strategic approaches to complex contract administration challenges.
- Managing contractual risks through proactive monitoring systems.
- Enhancing contract lifecycle visibility through structured management practices.
- Understanding advanced negotiation approaches during contract execution.
- Improving value creation through effective contract performance control.
- Developing strategies for successful contract completion and transition.
- Strengthening organizational capability through advanced lifecycle management practices.

Final Insights & Key Takeaways

The course equips professionals to manage contracts effectively from award through closure while improving compliance, performance, and business outcomes. Participants will develop advanced contract lifecycle management capabilities to optimize contractual relationships, minimize risks, and achieve sustainable operational success.