MERCURY

Sustainable Business Growth Through Digital Leadership Excellence

18 – 22 January 2027
Vienna (Austria)



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Sustainable Business Growth Through Digital Leadership Excellence

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Introduction

The Sustainable Business Growth Through Digital Leadership Excellence course equips professionals with the strategic mindset and leadership capabilities required to drive long-term organizational success in a digital-first economy. It explores how digital leadership influences sustainable growth by integrating innovation, data-driven decision-making, and agile transformation practices. It focuses on aligning digital strategy with business objectives to ensure scalability, resilience, and competitive advantage. Participants will gain a deep understanding of how to lead digital initiatives while maintaining sustainability principles across operations and value chains. The program examines the role of leadership in fostering a culture of continuous improvement and digital innovation. Professionals will navigate complex business environments and lead effective, sustainable digital transformation.

Targeted Groups

This Sustainable Business Growth Through Digital Leadership Excellence training targets professionals seeking knowledge and skills:

- Business leaders drive digital transformation strategies.
- Senior managers oversee organizational growth initiatives.
- Entrepreneurs scaling digital business models.
- Strategy professionals focused on sustainable development.
- Digital transformation consultants and advisors.
- Operations managers improve efficiency through technology.
- Marketing leaders leveraging digital growth strategies.
- Project managers leading innovation-driven initiatives.

Course Objectives

Participants will achieve the following objectives by completing the Sustainable Business Growth Through Digital Leadership Excellence course:

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- Understand principles of sustainable business growth in digital environments.
- Analyze digital leadership frameworks and strategic impact.
- Develop scalable digital transformation strategies.
- Evaluate business models for long-term sustainability.
- Integrate data-driven decision-making into leadership practices.
- Strengthen innovation management for competitive advantage.
- Align organizational goals with digital growth initiatives.
- Assess risks and opportunities in digital ecosystems.
- Improve leadership effectiveness in dynamic business environments.
- Design strategies for continuous improvement and value creation.
- Examine customer-centric digital transformation approaches.
- Enhance cross-functional collaboration through leadership practices.
- Apply strategic thinking to complex business challenges.

Targeted Competencies

Participants will gain the following competencies during the Sustainable Business Growth Through Digital Leadership Excellence program:

- Strategic digital leadership capability.
- Sustainable business model development skills.
- Advanced decision-making using data insights.
- Digital transformation planning and execution.
- Innovation and change management expertise.
- Leadership communication in digital environments.
- Organizational growth strategy alignment.
- Risk assessment in digital ecosystems.
- Customer-centric strategy development.
- Performance optimization through digital tools.
- Adaptive leadership in evolving markets.

Studying Scenarios

In this Sustainable Business Growth Through Digital Leadership Excellence training, participants develop skills through the following scenarios:

- Leading a company-wide digital transformation initiative.
- Building a scalable and sustainable digital business model.
- Managing resistance to change in digital adoption.
- Aligning sustainability goals with digital strategies.
- Using analytics to drive strategic business decisions.
- Developing innovation strategies for competitive markets.

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Course Content

Unit 1: Foundations of Sustainable Digital Business Growth

- Define sustainable business growth in modern economies.
- Understand digital transformation and its business impact.
- Explore key drivers of long-term business sustainability.
- Identify trends shaping digital leadership strategies.
- Analyze the relationship between innovation and growth.
- Examine digital business models and value creation.
- Understand market dynamics in digital ecosystems.
- Evaluate organizational readiness for transformation.

Unit 2: Digital Leadership Strategy and Vision

- Define the roles and responsibilities of digital leaders.
- Develop a clear digital leadership vision.
- Align digital initiatives with business objectives.
- Understand leadership styles in digital environments.
- Build strategic frameworks for digital growth.
- Foster a culture of innovation and agility.
- Integrate sustainability into leadership decision-making.
- Evaluate leadership effectiveness in transformation.

Unit 3: Data-Driven Decision Making and Innovation

- Understand the importance of data in business strategy.
- Explore data analytics for performance optimization.
- Apply insights to improve business outcomes.
- Develop innovation strategies using digital tools.
- Analyze customer behavior through data insights.
- Integrate artificial intelligence in decision processes.
- Evaluate risks using predictive analytics.
- Strengthen competitive positioning through insights.

Unit 4: Implementing Sustainable Digital Transformation

- Plan digital transformation initiatives effectively.
- Identify challenges in transformation processes.
- Manage organizational change and resistance.
- Align operational processes with digital strategies.
- Optimize resources for sustainable growth.
- Implement technology solutions for efficiency.
- Monitor transformation performance and outcomes.
- Ensure long-term sustainability of initiatives.

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Unit 5: Scaling Growth and Ensuring Long-Term Success

- Develop scalable business growth strategies.
- Evaluate performance metrics for sustainability.
- Strengthen customer engagement in digital platforms.
- Build resilient and adaptive organizations.
- Enhance collaboration across business functions.
- Optimize digital marketing for growth and expansion.
- Maintain competitive advantage in evolving markets.
- Continuously improve strategies through feedback loops.

Final Insights & Key Takeaways

Sustainable business growth requires a balanced integration of digital leadership, innovation, and strategic alignment with long-term objectives. Effective leaders drive transformation by leveraging data, fostering adaptability, and ensuring continuous value creation in dynamic markets.