MERCURY

Advanced Project Leadership & Execution: Managing Stakeholders, Vendors, & Inter-Entity Coordination

5 – 9 July 2027
Lisbon (Portugal)



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Ref: 16086_1068468 **Date:** 5 – 9 July 2027 **Location:** Lisbon (Portugal) **Fees:** 5600 Euro

Introduction

This advanced-level course is for experienced professionals who lead complex initiatives across multiple organizations, vendors, and governing bodies. Modern projects increasingly operate within interconnected environments that demand strong coordination, accountability, and strategic alignment. It focuses on strengthening advanced project leadership capabilities required to manage execution challenges across diverse stakeholder ecosystems.

Participants examine how leadership decisions influence project momentum, governance stability, and delivery outcomes. The Advanced Project Leadership & Execution: Managing Stakeholders, Vendors, & Inter-Entity Coordination course emphasizes structured execution models that support enterprise-level coordination and consistent performance. Learners gain a deeper understanding of how stakeholder expectations, vendor dependencies, and inter-entity relationships shape project success.

This Advanced Project Leadership & Execution: Managing Stakeholders, Vendors, & Inter-Entity Coordination program explores advanced project control mechanisms to ensure transparency, compliance, and transparent decision-making. Participants develop skills to manage competing priorities while maintaining alignment with strategic objectives. Professionals will elevate their influence in complex project environments. They will build the confidence to lead cross-organizational initiatives with discipline and foresight.

Targeted Groups

This Advanced Project Leadership & Execution: Managing Stakeholders, Vendors, & Inter-Entity Coordination training targets professionals seeking knowledge and skills:

- Senior project managers leading large-scale initiatives.
- Program managers oversee multi-project environments.
- PMO leaders managing enterprise project alignment.
- Professionals working in government-linked projects.
- Managers coordinating vendors and external partners.
- Leaders responsible for cross-department collaboration.
- Executives supervising strategic delivery programs.
- Professionals involved in public-private partnerships.
- Consultants supporting inter-entity transformation projects.

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Course Objectives

Participants will achieve the following objectives by completing the Advanced Project Leadership & Execution: Managing Stakeholders, Vendors, & Inter-Entity Coordination course:

- Strengthen strategic project leadership capabilities.
- Apply structured approaches to complex project execution management.
- Align project goals with enterprise and organizational strategies.
- Manage stakeholder expectations across multiple entities.
- Improve decision-making within layered governance structures.
- Design clear project accountability frameworks.
- Apply advanced project governance training concepts effectively.
- Control execution risks through structured escalation models.
- Enhance project communication and coordination practices.
- Improve performance tracking using execution metrics.
- Manage vendors through measurable performance frameworks.
- Apply multi-vendor project management principles.
- Strengthen negotiation skills within contractual environments.
- Coordinate inter-entity workflows with consistency.
- Improve executive-level reporting and visibility.
- Apply strategic stakeholder management training principles.
- Support enterprise project execution alignment.
- Lead projects confidently in high-complexity environments.

Targeted Competencies

Participants will gain the following competencies during the Advanced Project Leadership & Execution: Managing Stakeholders, Vendors, & Inter-Entity Coordination program:

- Strategic project leadership judgment.
- Advanced project delivery training awareness.
- Stakeholder influence without formal authority.
- Structured project execution and stakeholder management.
- Vendor performance monitoring capabilities.
- Contract interpretation and SLA governance.
- Inter-entity project coordination discipline.
- Cross-organizational project leadership skills.
- Advanced project control and leadership techniques.
- Risk escalation and resolution handling.
- Communication alignment across stakeholder groups.
- Decision-making under uncertainty.
- Governance documentation accuracy.
- Enterprise-level execution oversight.

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Studying Scenarios

In this Advanced Project Leadership & Execution: Managing Stakeholders, Vendors, & Inter-Entity Coordination training, participants develop skills through the following scenarios:

- Coordinating execution across multiple government entities.
- Managing vendor delays impacting project milestones.
- Resolving conflicting stakeholder priorities.
- Escalating risks within executive steering committees.
- Aligning private-sector delivery with regulatory oversight.
- Managing communication breakdowns across organizations.
- Handling contract disputes during execution phases.
- Managing leadership decisions under political pressure.
- Maintaining delivery momentum in multi-partner projects.

Course Content

Unit 1: Strategic Project Leadership in Complex Environments

- Understand the principles of strategic project leadership.
- Examine leadership roles within enterprise project execution models.
- Distinguish operational management from executive project leadership.
- Identify leadership behaviors required in complex environments.
- Analyze decision authority within matrix organizations.
- Apply influence techniques across non-direct reporting lines.
- Balance project urgency with governance requirements.
- Manage leadership visibility across stakeholder groups.
- Apply structured leadership communication approaches.
- Strengthen accountability without micromanagement.

Unit 2: Project Stakeholder Engagement and Governance

- Define stakeholder categories in complex projects.
- Analyze stakeholder power and interest dynamics.
- Apply project stakeholder engagement training frameworks.
- Develop stakeholder communication matrices.
- Align expectations through structured engagement plans.
- Manage resistance from internal and external stakeholders.
- Establish governance roles and escalation pathways.
- Apply advanced project governance training structures.
- Monitor stakeholder satisfaction indicators.
- Maintain transparency throughout execution phases.

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Unit 3: Project Execution and Control Frameworks

- Transition from planning to execution systematically.
- Apply complex project execution management principles.
- Establish execution baselines and control checkpoints.
- Monitor progress through integrated dashboards.
- Track schedule, cost, and scope performance.
- Identify early execution deviation signals.
- Apply structured corrective action processes.
- Strengthen project communication and coordination flows.
- Maintain documentation discipline during execution.
- Support informed executive decision-making.

Unit 4: Vendor Management and Inter-Entity Coordination

- Understand vendor roles within project ecosystems.
- Apply vendor management in project methodologies.
- Define responsibilities across multiple suppliers.
- Manage dependencies between vendors and entities.
- Develop multi-vendor project management strategies.
- Establish performance measurement criteria.
- Apply contract monitoring and compliance tracking.
- Coordinate deliverables across organizational boundaries.
- Manage vendor-related risks proactively.
- Strengthen inter-entity project coordination processes.

Unit 5: Advanced Project Delivery and Optimization

- Evaluate execution performance across portfolios.
- Apply advanced project leadership and execution practices.
- Standardize delivery processes for consistency.
- Improve workflow efficiency across entities.
- Strengthen reporting structures for leadership visibility.
- Apply lessons learned for continuous improvement.
- Align delivery outcomes with strategic objectives.
- Enhance collaboration through structured coordination models.
- Support scalable project delivery frameworks.
- Sustain long-term execution maturity.

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Final Insights & Key Takeaways

Effective project leadership in complex environments requires discipline, clarity, and strategic coordination. This course strengthens the ability to manage stakeholders, vendors, and inter-entity relationships with confidence. Participants gain structured approaches that support advanced execution control and governance alignment. The result is stronger delivery performance, greater transparency in accountability, and a sustainable leadership impact across enterprise projects.