MERCURY

# Management Skills and Techniques Training Conference

8 – 12 February 2027
Dar es Salaam (Tanzania)



Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

# Management Skills and Techniques Training Conference

**Ref:** 8022_1058833 **Date:** 8 – 12 February 2027 **Location:** Dar es Salaam (Tanzania) **Fees:** 5300 Euro

## Introduction

This advanced management techniques and skills conference will serve as a pivotal stepping stone in your journey to mastering advanced skills in management. The advanced management techniques and skills conference is designed to refine your capacity to effectively manage time, organize priorities, and lead teams proficiently. By participating in our Management Skills Training Conference, you will become a catalyst for enhanced productivity and a model of successful management techniques within any business sphere.

Businesses and organizations are constantly searching for more efficient planning methods, setting appropriate goals, and decision-making processes that can withstand the pressures of a rapidly evolving marketplace. This Management Skills Workshop focuses on deploying productive practices, enabling efficient work management, fostering adaptability, and spearheading continuous improvement initiatives.

Enhance your leadership capabilities and advance your career with our comprehensive Management Skills and Techniques Training Conference. This immersive event presents an unparalleled opportunity for aspiring and current leaders to hone their abilities and earn a Management Skills Certificate through an engrossing Management Skills Training Program.

## Targeted Groups

- Managers at all managerial levels.
- Supervisors are seeking to refine their skill management.
- Team leaders are aiming to bolster their leadership impact.
- Professionals are eager to advance their efficiency in planning.
- This course is for individuals aspiring to acquire essential management skills to elevate their career trajectory.

## Conference Objectives

By the conclusion of this Management Training Workshop, participants will be empowered to:

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- Apply essential management roles such as planning, organizing, directing, and controlling within a team-based environment.
- Manage work schedules strategically to boost workgroup productivity.
- Enhance coordination and communication to realize collective aspirations.
- Cultivate creative approaches to problem-solving and informed decision-making.
- Understand master goal-setting techniques and complete tasks within established timelines.
- Implement essential planning process tools for a structured work strategy.
- Employ a diverse array of methods to enrich decision-making and problem-solving.
- Identify tasks suitable for elimination, prioritization, or delegation.
- Evaluate performance-inhibiting scenarios and adopt techniques to surmount them.

## Targeted Competencies

At the end of this advanced management techniques and skills conference, the target competencies will be able to:

- Analytical skills and understanding of change dynamics.
- Effective delegation strategies.
- Task prioritization frameworks.
- Strategic work planning.
- Team building acumen.
- Interpersonal and emotional intelligence.
- Decision-making prowess.
- Problem-solving capabilities.

## Conference Content

### Unit 1: Transition from Technical Expert to Functional Manager/Supervisor

- The essential functions of management.
- Skills requisites for modern managers.
- Understand common pitfalls to avoid in management.
- Assess one's leadership style and adapt effectively.

### Unit 2: Planning and Organizing Tools and Techniques

- Mastery of Work Breakdown Structures WBS.
- Proficiency in Critical Path Method CPM.
- Utilizing Program Evaluation and Review Technique PERT.
- Implement cost-effective scheduling.
- Interpret project schedules with expertise.
- Bar chart scheduling.
- Strategic manpower planning.

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## Unit 3: Management Through Performance Analysis

- Establish and gauge performance expectations.
- Deployment of Key Performance Indicators KPIs.
- Learn about the articulation of performance targets and standards.

## Unit 4: Dealing with Your Team Members, Contractors, and Customers

- Effective communication and influence tactics.
- Overcome barriers to communication.
- Attributes of a skilled communicator.
- Manage conflicts with efficacy.

## Unit 5: Building Successful Work Teams

- Learn about the pivotal role of teams and the essence of teamwork.
- Understand insights into the dynamics of group functionality.
- Practical team-building methodologies.

## Unit 6: Analyzing Issues and Making Effective Decisions

- Clarify problems and dissect their origins.
- Utilize the rational approach to problem-solving Kepner-Tregoe.
- Learn about supplementary tools for thorough problem analysis.
- Overview of creative tools to enhance decision-making processes.

Integrating these frameworks into your professional repertoire will establish you as a leader proficient in advanced skills management, positioning yourself at the forefront of management training today. Join us at this management skills conference for an experience that will redefine your leadership potential and elevate your organizational impact.