MERCURY

Strategic Finance Leadership for Business Growth

7 – 11 December 2026
Rome (Italy)



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Strategic Finance Leadership for Business Growth

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Introduction

The Strategic Finance Leadership for Business Growth course develops advanced financial leadership capabilities that support sustainable organizational performance and long-term value creation. It explores how finance professionals can connect financial strategies with business objectives, growth initiatives, and competitive advantage. It provides an understanding of strategic financial management, financial planning, investment decisions, and performance improvement approaches. Participants will examine the role of finance leaders in guiding executive decisions through accurate analysis, forecasting, and business insights. The program focuses on strengthening financial decision-making skills to manage risks, optimize resources, and improve organizational outcomes. Participants will lead finance functions and contribute effectively to business growth strategies.

Targeted Groups

This Strategic Finance Leadership for Business Growth training targets professionals seeking knowledge and skills:

- Finance managers develop strategic leadership capabilities.
- Financial analysts enhance business decision-support skills.
- Accounting professionals expand their knowledge of corporate finance.
- Business leaders strengthen their understanding of financial management.
- Department heads are involved in financial planning decisions.
- Executives seeking improved financial strategy awareness.
- Professionals managing budgets, forecasts, and performance reviews.
- Managers aiming to enhance finance-driven growth strategies.

Course Objectives

Participants will achieve the following objectives by completing the Strategic Finance Leadership for Business Growth course:

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- Understand the principles of strategic financial management and its role in organizational success.
- Analyze financial information to support effective leadership decisions.
- Develop skills for aligning financial strategies with business growth objectives.
- Evaluate investment opportunities using structured financial analysis approaches.
- Apply forecasting techniques to improve financial planning and resource allocation.
- Identify methods for improving profitability and operational efficiency.
- Strengthen financial decision-making capabilities in complex business environments.
- Understand the responsibilities of modern finance leaders in organizational transformation.
- Assess financial risks and develop appropriate mitigation strategies.
- Improve communication of financial insights to executive stakeholders.
- Build knowledge of corporate finance strategy and value creation approaches.
- Enhance the leadership capabilities required to manage finance teams effectively.

Targeted Competencies

Participants will gain the following competencies during the Strategic Finance Leadership for Business Growth program:

- Strategic financial planning and analysis capabilities.
- Advanced financial decision-making skills.
- Business growth strategy development knowledge.
- Corporate finance leadership abilities.
- Financial risk assessment competencies.
- Performance measurement and improvement skills.
- Investment evaluation and capital allocation expertise.
- Executive financial communication capabilities.
- Budget management and forecasting proficiency.
- Ability to connect finance strategies with organizational objectives.

Studying Scenarios

In this Strategic Finance Leadership for Business Growth training, participants develop skills through the following scenarios:

- Evaluating financial strategies for business expansion decisions.
- Reviewing budget challenges affecting organizational performance.
- Analyzing investment choices through financial evaluation methods.
- Managing financial risks during strategic business changes.
- Supporting leadership decisions using financial performance insights.

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Course Content

Unit 1: Strategic Finance Leadership Fundamentals and Business Value Creation

- Understanding the evolving role of finance leaders in modern organizations.
- Exploring the connection between financial leadership and sustainable business growth.
- Examining strategic financial management concepts and their importance in decision-making.
- Identifying how finance functions contribute to organizational competitiveness and long-term value.
- Understanding the responsibilities of strategic finance leaders in guiding business performance.
- Reviewing the relationship between corporate finance strategy and organizational objectives.
- Analyzing how financial leaders influence operational improvements and growth opportunities.

Unit 2: Financial Planning, Forecasting, and Strategic Decision-Making

- Understanding financial planning processes that support business growth initiatives.
- Exploring forecasting methods to improve financial visibility and control.
- Analyzing financial data to identify trends, opportunities, and potential challenges.
- Developing knowledge of financial planning and analysis practices for leadership decisions.
- Examining budgeting approaches that support strategic priorities and resource optimization.
- Understanding scenario analysis for evaluating different business possibilities.
- Applying financial insights to improve decision-making processes across organizations.
- Reviewing methods for creating effective financial performance projections.

Unit 3: Investment Strategies, Capital Management, and Growth Optimization

- Understanding investment decision principles within corporate finance strategy.
- Evaluating capital allocation approaches for maximizing business value.
- Examining financial evaluation methods for strategic investment opportunities.
- Analyzing profitability indicators used to measure investment effectiveness.
- Understanding approaches for balancing growth objectives with financial stability.
- Reviewing methods for optimizing organizational resources and financial returns.
- Exploring the relationship between capital management and business expansion.
- Assessing financial considerations involved in major strategic initiatives.

Unit 4: Financial Risk Management and Performance Improvement

- Understanding financial risk identification and assessment processes.
- Exploring strategies for reducing financial uncertainty in business operations.
- Analyzing key financial performance indicators used by finance leaders.
- Developing knowledge of methods for improving profitability and efficiency.
- Examining cost management approaches that support sustainable growth.
- Understanding financial controls that improve accountability and transparency.
- Reviewing techniques for monitoring business performance against strategic goals.
- Evaluating approaches for managing financial challenges during market changes.

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Unit 5: Leading Finance Teams and Driving Business Transformation

- Understanding the leadership principles required for successful finance management.
- Developing approaches for building high-performing finance teams.
- Exploring communication techniques for presenting financial insights to executives.
- Understanding the role of finance leaders in digital and organizational transformation.
- Examining methods for creating a culture of financial awareness.
- Reviewing leadership practices that encourage innovation and continuous improvement.
- Analyzing how finance professionals contribute to strategic business transformation.
- Strengthening the ability to influence decisions through financial expertise.

Final Insights & Key Takeaways

The course provides essential knowledge to develop finance leaders who can connect financial strategies to organizational growth and competitive success. Participants will gain a practical understanding of strategic financial management, leadership approaches, and decision-making techniques required to create sustainable business value.