MERCURY

Strategic Cost Accounting for Business Decisions

21 – 25 December 2026
Rome (Italy)



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Strategic Cost Accounting for Business Decisions

Ref: 121789_1047672 **Date:** 21 – 25 December 2026 **Location:** Rome (Italy) **Fees:** 6200 Euro

Introduction

The Strategic Cost Accounting for Business Decisions course provides professionals with advanced knowledge of how cost information supports effective strategic planning and improves business performance. It explores the relationship between cost management, financial analysis, operational efficiency, and long-term organizational decision-making. Participants will learn how strategic cost accounting techniques help organizations control expenses, improve profitability, and create sustainable competitive advantages. The program focuses on modern approaches such as activity-based costing, cost behavior analysis, value chain analysis, and strategic performance measurement. It enables learners to understand how accurate cost information influences pricing strategies, resource allocation, and investment decisions. Participants will develop the ability to apply cost accounting principles to complex managerial decisions.

Targeted Groups

This Strategic Cost Accounting for Business Decisions training targets professionals seeking knowledge and skills:

- Financial managers improve strategic cost control practices.
- Cost accountants develop advanced accounting analysis skills.
- Business analysts support financial decision-making processes.
- Management accountants are enhancing strategic planning capabilities.
- Finance professionals managing profitability improvement initiatives.
- Operations managers optimize resource utilization.
- Business leaders strengthen cost-based strategies.

Course Objectives

Participants will achieve the following objectives by completing the Strategic Cost Accounting for Business Decisions course:

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- Understand the role of strategic cost accounting in modern organizations.
- Analyze cost structures and their impact on business performance.
- Apply cost behavior concepts for effective financial planning.
- Evaluate cost management strategies for competitive advantage.
- Understand activity-based costing principles and applications.
- Develop skills in strategic budgeting and cost forecasting.
- Analyze profitability using advanced cost accounting techniques.
- Assess value chain activities to identify opportunities for cost improvement.
- Use cost information to support managerial decisions.
- Interpret financial data for strategic business planning.
- Understand performance measurement methods linked to cost management.
- Evaluate pricing decisions through cost analysis.
- Identify opportunities for operational efficiency improvement.
- Apply strategic cost accounting concepts in complex business environments.

Targeted Competencies

Participants will gain the following competencies during the Strategic Cost Accounting for Business Decisions program:

- Strategic cost analysis skills.
- Advanced cost management capabilities.
- Financial decision-making abilities.
- Cost reduction planning expertise.
- Profitability analysis knowledge.
- Budgeting and forecasting competencies.
- Activity-based costing application skills.
- Business performance evaluation abilities.
- Value chain cost assessment skills.
- Strategic pricing analysis knowledge.
- Managerial accounting interpretation skills.
- Resource allocation decision capabilities.
- Competitive cost strategy development skills.

Studying Scenarios

In this Strategic Cost Accounting for Business Decisions training, participants develop skills through the following scenarios:

- Analyzing company cost structures to improve profitability.
- Evaluating product costs for strategic pricing decisions.
- Reviewing operational processes to reduce unnecessary expenses.
- Applying activity-based costing in service organizations.
- Assessing investment decisions using strategic cost information.
- Developing cost strategies during competitive market changes.

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Course Content

Unit 1: Foundations of Strategic Cost Accounting

- Understanding strategic cost accounting and its importance in business decision-making.
- Exploring the evolution from traditional cost accounting to strategic cost management approaches.
- Examining the relationship between cost information and the development of organizational strategy.
- Understanding the role of management accounting in supporting executive decisions.
- Identifying key differences between financial accounting and strategic cost analysis.
- Studying how cost accounting contributes to competitive advantage and business sustainability.

Unit 2: Cost Analysis and Management Techniques

- Understanding different cost classifications, including fixed, variable, and mixed costs.
- Analyzing cost behavior patterns to support planning and decision-making processes.
- Applying cost-volume-profit analysis for profitability evaluation.
- Exploring contribution margin analysis for strategic business decisions.
- Understanding cost allocation methods and their influence on financial accuracy.
- Examining activity-based costing systems for improving cost visibility.
- Evaluating cost drivers and their impact on organizational expenses.

Unit 3: Strategic Cost Management and Business Performance

- Understanding strategic cost management principles for improving organizational efficiency.
- Analyzing the value chain approach to identify cost optimization opportunities.
- Exploring target costing methods for competitive product development.
- Studying life-cycle costing approaches for long-term financial planning.
- Understanding benchmarking techniques for comparing cost performance.
- Evaluating process improvement strategies through cost analysis.
- Examining how cost management supports operational excellence.

Unit 4: Cost Information for Strategic Decisions

- Understanding the use of cost information in managerial decision-making.
- Analyzing pricing strategies based on cost and market considerations.
- Evaluating make-or-buy decisions using relevant cost analysis.
- Understanding investment decisions through strategic financial evaluation.
- Examining product profitability analysis for portfolio management.
- Studying cost forecasting techniques for future business planning.
- Applying strategic cost accounting methods to improve resource allocation.

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Unit 5: Advanced Applications of Strategic Cost Accounting

- Exploring modern cost accounting practices in dynamic business environments.
- Understanding digital tools supporting cost analysis and financial reporting.
- Analyzing performance measurement systems linked to strategic objectives.
- Examining risk management approaches through cost-based decision analysis.
- Studying strategic budgeting methods for organizational growth.
- Evaluating sustainability, cost management, and long-term value creation.
- Integrating strategic cost accounting principles into overall business strategy.

Final Insights & Key Takeaways

The course enables professionals to transform cost information into meaningful insights that support profitability, efficiency, and sustainable growth. It strengthens the ability to apply advanced cost management techniques for strategic planning, competitive positioning, and effective business decisions.