MERCURY

Strategic Leadership and Operational Excellence in Oil & Gas Sector Management

16 – 20 November 2026
Rome (Italy)



Dubai - UAE: +971 4 450 5697
Istanbul - Türkiye: +90 539 599 1206
Amman - Jordan: +962 79 712 3347

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Strategic Leadership and Operational Excellence in Oil & Gas Sector Management

Ref: 16247_1012381 **Date:** 16 – 20 November 2026 **Location:** Rome (Italy) **Fees:** 6200 Euro

Introduction:

This advanced workshop equips senior managers and decision-makers in the oil and gas industry with deep, actionable knowledge on sector-specific management responsibilities. The content is structured to address both upstream and downstream complexities, organizational leadership, strategic execution, regulatory compliance, and risk governance within the volatile and capital-intensive oil and gas environment.

Target Audience:

- Senior Managers and Executives in Oil & Gas.
- Heads of Departments Operations, Projects, Compliance.
- Strategic Planners and Business Development Leaders.
- High-potential Mid-Level Managers preparing for executive roles.
- Government and Regulatory Liaisons working with the Oil & Gas sector.

Training Objectives:

By the end of this workshop, participants will:

- Master key management duties across the oil and gas value chain.
- Align operational execution with strategic corporate objectives.
- Navigate regulatory and environmental responsibilities.
- Strengthen performance through effective leadership, planning, and governance.
- Drive continuous improvement and risk mitigation.
- Analyze and lead core oil and gas business functions with strategic oversight and direction.
- Optimize project execution, asset utilization, and cost efficiency to drive improved outcomes.
- Ensure compliance with international safety and environmental standards.
- Drive stakeholder alignment and cross-functional coordination.
- Design frameworks for performance monitoring and risk control.

Targeted Competencies:

- Strategic Thinking and Planning.
- Regulatory and HSE Compliance.
- Leadership in Complex Environments.
- Operational Optimization.
- Corporate Governance and Risk Management.
- Stakeholder and Change Management.

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Workshop Content:

Unit 1: Strategic Management Duties in Oil & Gas Sector:

- Mapping the oil & gas value chain: upstream, midstream, downstream.
- Translating corporate strategy into operational targets.
- KPI design for asset performance and value delivery.
- Capital project prioritization and portfolio optimization.
- Business continuity planning in volatile markets.
- The Role of Corporate Governance in Strategic Alignment.

Unit 2: Operations Oversight and Performance Control:

- Day-to-day operational responsibilities of sector leaders.
- Production optimization techniques and cost controls.
- Asset integrity management and lifecycle planning.
- Procurement and supply chain governance.
- Efficiency improvement frameworks include Lean, Six Sigma, and Kaizen.
- Crisis and downtime response protocols.

Unit 3: Regulatory Compliance and HSE Duties:

- Environmental responsibility and ESG mandates.
- Navigating international oil & gas regulations.
- Designing and implementing HSE policies and procedures.
- Risk assessments and mitigation strategies.
- Auditing and reporting for compliance.
- Engaging with government bodies and regulatory stakeholders.

Unit 4: People Management and Leadership in the Sector:

- Leadership styles in high-risk industries.
- Workforce planning and succession strategies.
- Cross-functional team management and motivation.
- Conflict resolution in multicultural field teams.
- Competency frameworks for technical roles.
- Coaching, mentoring, and executive development pipelines.

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Unit 5: Financial Duties, Investment Oversight & Risk Governance:

- CapEx and OpEx management for oil & gas projects.
- Cost estimation, budgeting, and cost recovery.
- Investment appraisal techniques NPV, IRR, Payback.
- Risk-based decision-making and scenario analysis.
- Financial compliance and audits.
- Partner, JV, and stakeholder financial reporting.