MERCURY

Mining Industry Credit Analysis and Financial Modeling for Bank Sales Professionals

27 – 31 December 2026
Istanbul (Turkey)



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Mining Industry Credit Analysis and Financial Modeling for Bank Sales Professionals

Ref: 15970_1000543 **Date:** 27 – 31 December 2026 **Location:** Istanbul (Turkey) **Fees:** 4900 Euro

Introduction:

The Mining Industry Credit Analysis and Financial Modeling for Bank Sales Professionals course, designed by Mercury Training Center, aims to empower bank sales and credit professionals with the essential knowledge and skills required to evaluate the financial viability and credit risks to the mining sector. It covers mining operations, value chains, and advanced credit analysis techniques.

Participants in this Mining Industry Credit Analysis and Financial Modeling for Bank Sales Professionals training will gain hands-on experience in financial modeling tailored to mining projects. They will enhance their ability to assess creditworthiness, structure financing solutions, and make informed lending decisions for mining industry clients.

The Mining Industry Credit Analysis and Financial Modeling for Bank Sales Professionals course provides an in-depth understanding of financial modeling for mining projects and mining industry analysis. Participants will learn how to assess mining financial statements, conduct financial ratio analyses, and interpret key financial ratios to evaluate credit risks.

The Mining Industry Credit Analysis and Financial Modeling for Bank Sales Professionals training covers best practices in financial reporting in the mining industry. It equips professionals with the skills to develop a robust mining financial model. It is for mining financial analysts and banking professionals. It enhances expertise in mining credit evaluation and ensures informed lending decisions.

Targeted Groups:

This Mining Industry Credit Analysis and Financial Modeling for Bank Sales Professionals course is designed for:

- Bank sales and credit professionals are involved in lending decisions.
- Relationship managers working with mining sector clients.
- Financial analysts focused on mining industry assessments.
- Risk management professionals in the banking sector.
- Loan officers assessing creditworthiness for mining projects.
- Professionals seeking to deepen their knowledge of mining finance.

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Course Objectives:

At the end of this Mining Industry Credit Analysis and Financial Modeling for Bank Sales Professionals course, the participants will be able to:

- Gain a solid understanding of mining industry operations and value chains.
- Master credit analysis techniques specific to mining projects.
- Develop expertise in financial modeling for assessing mining ventures.
- Learn how to structure financing deals for mining sector clients.
- Strengthen skills in managing and mitigating credit risks in mining.
- Apply theoretical knowledge to practical scenarios through case studies.
- Enhance decision-making abilities for lending in the mining industry.
- Build confidence in evaluating the financial viability of mining projects.

Targeted Competencies:

By the end of this Mining Industry Credit Analysis and Financial Modeling for Bank Sales Professionals training, the participant's competencies will:

- Advanced credit risk evaluation for mining projects.
- Financial modeling techniques tailored to the mining industry.
- Assessment of mining operations and value chains.
- Structuring financing deals for mining sector clients.
- Analyzing and interpreting mining-related financial statements.
- Understanding of key mining industry metrics and performance indicators.
- Informed decision-making for lending in high-risk industries.
- Effective communication of credit risks and opportunities to clients.

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Course Content:

Unit 1: Introduction to the Mining Industry:

- Understand the core operations within the mining sector.
- Explore key players and stakeholders in mining.
- Learn about the mining value chain and its impact on financing.
- Examine market dynamics and the economic forces influencing mining.
- Identify emerging trends, challenges, and opportunities globally.

Unit 2: Mining Value Chain Analysis:

- Analyze each stage of the mining value chain from exploration to production.
- Assess the risks and opportunities at each phase of the chain.
- Study the competitive landscape within the mining industry.
- Evaluate market positioning and performance of mining companies.
- Identify critical factors affecting the financial health of mining operations.

Unit 3: Credit Analysis for Mining Projects:

- Learn the fundamentals of credit risk assessment in mining ventures.
- Understand how to analyze mining company financial statements.
- Explore key creditworthiness indicators in the mining sector.
- Examine factors that influence risk in mining project financing.
- Review real-life case studies of credit analysis for mining sector loans.

Unit 4: Financial Modeling for Mining Projects:

- Learn the principles of financial modeling for mining investments.
- Build and evaluate comprehensive financial models for mining projects.
- Apply sensitivity analysis and scenario planning techniques.
- Develop valuation methods for mining assets and companies.
- Understand financial forecasting and its role in decision-making.

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Unit 5: Structuring Financing Deals in the Mining Sector:

- Examine different financing options available to mining projects.
- Learn how to structure debt and equity deals in the mining industry.
- Explore strategies to mitigate credit risks when financing mining ventures.
- Study successful financing models and their application in mining.
- Understand the relationship between risk, return, and financing structures.

Unit 6: Regulatory and Environmental Considerations:

- Gain insights into the regulatory framework governing mining operations.
- Understand the role of environmental and social factors in mining finance.
- Learn about regulatory compliance and its impact on project financing.
- Study how to manage risks associated with environmental and social issues.
- Explore how regulatory changes affect mining project viability.

Unit 7: Practical Application and Case Studies:

- Apply credit analysis and financial modeling techniques to actual mining scenarios.
- Review case studies of successful and unsuccessful mining sector loans.
- Engage in group discussions to exchange best practices and lessons learned.
- Analyze real-world mining financing transactions and their outcomes.
- Participate in practical exercises to enhance decision-making in the mining finance sector.

Conclusion:

Upon completing the Mining Industry Credit Analysis and Financial Modeling for Bank Sales Professionals course, participants will possess the essential skills to evaluate credit risks and structure financing solutions tailored to the mining sector. Mercury Training Center designs it and equips bank professionals with the knowledge to assess the financial viability of mining projects, mitigate risks, and contribute to the successful financing of mining ventures. They will leave with the tools to support sustainable growth in the mining industry, driving value for both their clients and institutions.